

OUR REGION OUR GIVING

PHILANTHROPY IN THE
GREATER WASHINGTON REGION



In partnership with



FOUNDATION
CENTER

Knowledge to build on.

JUNE 2011

WASHINGTON

Regional Association of

GRANTMAKERS

LETTER FROM THE PRESIDENT

For the past three years, we have been living in the shadow of the economic crisis. We've known from the outset that its effects would be severe and long-lasting, and for some time we've had a sense of where we stand. But, with the release of the final 2009 IRS data, we now have a much clearer picture.

In this year's edition of *Our Region, Our Giving*, we expanded our scope to give perspective on the impact of the recession by comparing the total giving and assets of both the region and its leading funders to the previous year's data. The results certainly align with expectations. At the same time, they reveal the dedication and leadership that defines philanthropy in the Greater Washington region.

This year, we also responded to members' requests for data on nonprofits. For the first time, we have included lists in four categories that look at the fifty locally-based nonprofits receiving the most funding from the region's foundations.

Finally, to cap this report with a sense of hope, we are happy to say that following a difficult 2009, initial estimates for 2010 suggest increases in both giving and assets.

We hope you find this year's *Our Region, Our Giving* to be a useful and informative exploration of philanthropy in the metropolitan area.

Best,



Tamara Lucas Copeland
President
June 2011



THE BIG PICTURE

The final 2009 numbers confirm what the funding community already knew from firsthand experience - that the recession took a heavy toll on assets. However, while the region's total funding declined 8 percent, a closer look at leading funders reveals a different story. Despite major asset losses as high as 45 percent, about half of the top funders actually increased their giving, one by more than 47 percent. Even funders that reduced giving from the previous year did so sparingly considering their asset losses.

This leadership hasn't been easy. In order to increase or sustain funding, many foundations had to make difficult cuts to their operating budgets. But these efforts have been critical during a time when significant cuts in local government spending have only increased the need for philanthropic engagement across the region.

2009: A SNAPSHOT



According to research done for the Washington Regional Association of Grantmakers by the Foundation Center, foundation giving in the Greater Washington region decreased 8 percent, from \$934.4 million in 2008 to \$859.8 million in 2009. Total foundation assets in the region decreased 2.6 percent, from \$12.2 billion to \$11.9 billion.

LEADERS

In the final tallies for 2009, the region's leaders among non-operating foundations were:

ASSETS: **The Morris and Gwendolyn Cafritz Foundation** (\$590.98 million)

GIVING: **The Community Foundation for the National Capital Region** (\$50.36 million)

NUMBER OF FOUNDATIONS

DISTRICT OF COLUMBIA: **-18**

MARYLAND: **-5**

VIRGINIA: **-1**

According to Foundation Center tracking, the number of active foundations in the Greater Washington region dropped to 1,481 in 2009 from 1,505 the previous year, a total decline of 24. While Virginia held relatively steady, losses in both the District and Maryland resulted in an aggregate drop for the region. This decline represents less than a 2 percent decrease, but it does deviate from the national trend of foundation creation every year since the early 1980s. In 2009, despite the recession, the national growth rate was 1.3 percent.

GREATER WASHINGTON REGION'S LEADERS IN TOTAL GIVING

Foundation	Type ¹	Giving 2009	Giving 2008	Change (\$)	Change (%)
1. The Freedom Forum, Inc. (DC)	OP	\$54,889,330	\$60,798,719	-\$5,909,389	-9.7%
2. The Community Foundation for the National Capital Region (DC)	CM	\$50,364,592	\$89,799,126	-\$39,434,534	-43.9%
3. Eugene B. Casey Foundation (MD)	IN	\$43,769,241	\$34,261,900	\$9,507,341	27.7%
4. The Ellison Medical Foundation (MD)	IN	\$31,166,548	\$32,633,253	-\$1,466,705	-4.5%
5. The Sherman Fairchild Foundation, Inc. (MD)	IN	\$25,724,255	\$17,461,281	\$8,262,974	47.3%
6. Jack Kent Cooke Foundation (VA)	IN	\$24,585,752	\$22,469,177	\$2,116,575	9.4%
7. The J. Willard and Alice S. Marriott Foundation (MD)	IN	\$23,785,454	\$24,737,805	-\$952,351	-3.8%
8. Public Welfare Foundation, Inc. (DC)	IN	\$22,400,036	\$21,400,000	\$1,000,036	4.7%
9. The Morris and Gwendolyn Cafritz Foundation (DC)	IN	\$21,579,544	\$16,374,997	\$5,204,547	31.8%
10. New Mighty Foundation (DC)	OP	\$20,273,885	\$31,223,104	-\$10,949,219	-35.1%
11. The Wyss Foundation (DC)	IN	\$14,034,527	\$12,900,987	\$1,133,540	8.8%
12. Wallace Global Fund (DC)	IN	\$13,256,948	\$13,607,427	-\$350,479	-2.6%
13. Freddie Mac Foundation (VA)	CS	\$13,119,576	\$16,181,249	-\$3,061,673	-18.9%
14. The Gottesman Fund (DC)	IN	\$12,163,597	\$12,973,022	-\$809,425	-6.2%
15. Gannett Foundation, Inc. (VA)	CS	\$12,058,024	\$11,185,415	\$872,609	7.8%
16. Robert H. Smith Family Foundation (VA)	IN	\$10,892,620	\$12,933,915	-\$2,041,295	-15.8%
17. Searle Freedom Trust (DC)	IN	\$10,503,704	\$8,896,852	\$1,606,852	18.1%
18. Wallace Global Fund II (DC)*	IN	\$9,349,257	n/a	n/a	n/a
19. Moriah Fund (DC)	IN	\$9,339,190	\$9,469,688	-\$130,498	-1.4%
20. Eugene and Agnes E. Meyer Foundation (DC)	IN	\$8,317,415	\$8,285,890	\$31,525	0.4%

* New in 2009

GREATER WASHINGTON REGION'S LEADERS IN TOTAL ASSETS

Foundation	Type ¹	Assets 2009	Assets 2008	Change (\$)	Change (%)
1. The Freedom Forum, Inc. (DC)	OP	\$858,728,520	\$1,057,311,201	-\$198,582,681	-18.8%
2. The Morris and Gwendolyn Cafritz Foundation (DC)	IN	\$590,983,904	\$725,639,538	-\$134,655,634	-18.6%
3. Diana Davis Spencer Foundation (MD)*	IN	\$524,074,006	\$23,828,705	\$500,245,301	2099.3%
4. Jack Kent Cooke Foundation (VA)	IN	\$517,506,728	\$711,258,257	-\$193,751,529	-27.2%
5. Public Welfare Foundation, Inc. (DC)	IN	\$445,896,838	\$437,863,885	\$8,032,953	1.8%
6. The Sherman Fairchild Foundation, Inc. (MD)	IN	\$441,977,928	\$618,266,240	-\$176,288,312	-28.5%
7. Glenstone Foundation (DC)	OP	\$351,452,960	\$228,070,313	\$123,382,647	54.1%
8. The Community Foundation for the National Capital Region (DC)	CM	\$359,602,514	\$312,305,960	\$47,296,554	15.1%
9. The J. Willard and Alice S. Marriott Foundation (MD)	IN	\$258,460,876	\$468,832,759	-\$210,371,883	-44.9%
10. The Gottesman Fund (DC)	IN	\$237,825,486	\$267,908,254	-\$30,082,768	-11.2%
11. The Claude Moore Charitable Foundation (VA)	IN	\$196,055,172	\$208,401,042	-\$12,345,870	-5.9%
12. Eugene B. Casey Foundation (MD)	IN	\$189,702,176	\$268,774,793	-\$79,072,617	-29.4%
13. Wallace Global Fund (DC)	IN	\$188,913,374	\$289,024,360	-\$100,110,986	-34.6%
14. New Mighty Foundation (DC)	OP	\$169,271,244	\$188,678,928	-\$19,407,684	-10.3%
15. Wallace Global Fund II (DC)**	IN	\$161,615,995	n/a	n/a	n/a
16. The Laszlo N. Tauber Family Foundation (MD)	IN	\$151,270,001	\$160,909,383	-\$9,639,382	-6.0%
17. Eugene and Agnes E. Meyer Foundation (DC)	IN	\$150,464,070	\$225,527,850	-\$75,063,780	-33.3%
18. Charles G. Koch Charitable Foundation (VA)	IN	\$144,918,458	\$189,275,926	-\$44,357,468	-23.4%
19. Freddie Mac Foundation (VA)	CS	\$133,953,554	\$129,130,871	\$4,822,683	3.7%
20. Deerbrook Charitable Trust (MD)	IN	\$110,336,328	\$87,683,440	\$22,652,888	25.8%

* Formerly: Kathryn W. Davis Foundation ** New in 2009

¹IN = Independent; CM = Community Foundation; CS = Corporate Foundation; OP = Operating. (Data source: The Foundation Center)Note: WRAG members are **highlighted with bold text** throughout this report.

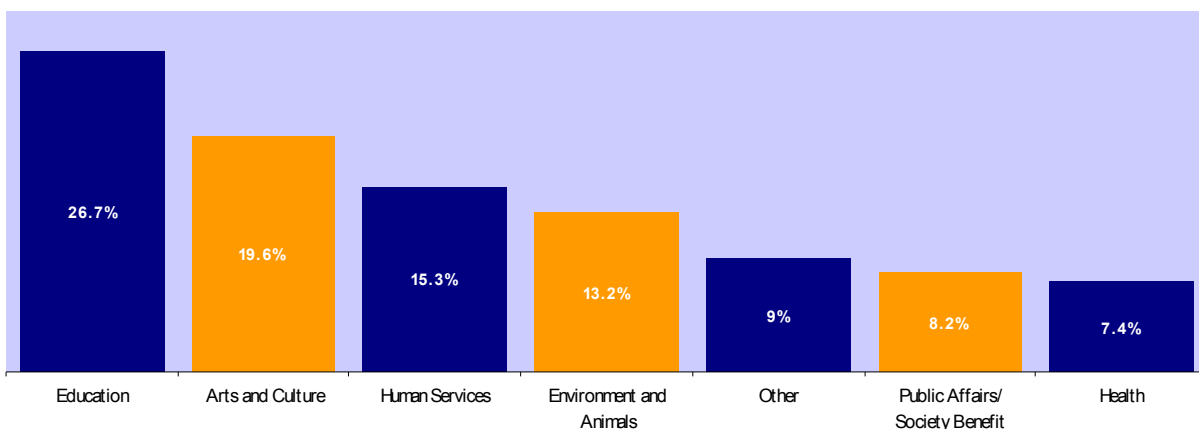
ASSETS AND GIVING 2009

Below are the asset and giving totals for foundations located in each of the region's jurisdictions for 2009 – the most recent comprehensive data available. As always, data gives a more accurate picture when read as a regional aggregate. Major changes in jurisdictional data between years can be misleading. In Montgomery County, for example, assets increased 9.1 percent. The entire increase can be attributed to a \$500 million growth in the assets of one foundation. By removing that single foundation, the county's assets would have actually dropped 7 percent.

	ASSETS			GIVING		
	2009	2008	Change	2009	2008	Change
DISTRICT OF COLUMBIA	\$5,762,252,630	\$6,090,325,224	-5.4%	\$365,289,452	\$430,087,323	-15.1%
MARYLAND	\$3,598,844,698	\$3,297,302,564	9.1%	\$297,949,188	\$285,372,209	4.4%
Calvert	30,960,032	31,176,688	-0.7%	1,357,997	1,755,341	-22.6%
Charles	3,152,022	3,592,352	-12.3%	453,187	1,183,241	-61.7%
Frederick	104,972,411	94,132,226	11.5%	10,208,595	6,164,407	65.6%
Montgomery	3,353,797,469	3,070,882,440	9.2%	279,391,811	269,928,234	3.5%
Prince George's	105,962,764	97,518,858	8.7%	6,537,598	6,340,986	3.1%
VIRGINIA	\$2,531,548,606	\$2,820,210,082	-10.2%	\$196,578,930	\$218,921,372	-10.2%
Alexandria City	122,761,543	107,032,560	14.7%	6,029,989	8,244,599	-26.9%
Arlington	393,019,533	434,794,750	-9.6%	37,471,710	44,857,349	-16.5%
Clarke	22,522,131	22,784,809	-1.2%	194,080	206,730	-6.1%
Culpeper	2,802,146	2,039,479	37.4%	162,944	102,451	59.0%
Fairfax	878,672,750	916,695,808	-4.1%	96,810,489	106,901,815	-9.4%
Fairfax City	241,428,943	260,016,444	-7.1%	9,811,927	10,411,002	-5.8%
Falls Church City	52,441,929	43,653,308	20.1%	1,030,018	2,108,764	-51.2%
Fauquier	77,648,653	84,773,655	-8.4%	7,168,850	10,023,476	-28.5%
Fredericksburg City	15,567,413	15,794,489	-1.4%	889,869	1,484,312	-40.0%
Loudoun	601,869,029	796,623,770	-24.4%	31,036,508	28,425,819	9.2%
Manassas City	10,849,705	20,676,520	-47.5%	994,400	1,031,000	-3.5%
Prince William	92,070,272	93,876,984	-1.9%	4,851,664	5,011,149	-3.2%
Spotsylvania	19,861,241	21,367,386	-7.0%	90,266	78,845	14.5%
Warren	33,318	80,120	-58.4%	36,216	34,061	6.3%
TOTAL	\$11,892,645,934	\$12,207,837,870	-2.6%	\$859,817,570	\$934,380,904	-8.0%

Source: The Foundation Center

GRANTS BY SUBJECT AREA 2009



Source: The Foundation Center, 2011. Based on all grants of \$10,000 or more awarded by a sample of 37 larger Washington D.C. area foundations.

GRANTS RECEIVED

Included in this year's report for the first time are lists of the top 50 local recipients of grant dollars from a sample of 37 larger local funders in the areas of arts and culture, education, health, and human services in 2009. The lists show the number of grants and total amount these nonprofits received.

TOP GREATER WASHINGTON REGION RECIPIENTS: ARTS AND CULTURE 2009

Organization	State	# of Grants	Amount	Organization	State	# of Grants	Amount
1. Newseum	DC	1	\$37,948,898	26. Imagination Stage	MD	6	\$155,000
2. Phillips Collection	DC	8	10,530,000	27. American Press Institute	VA	2	152,575
3. Washington Opera	DC	6	6,633,241	28. World Arts Focus	MD	5	145,000
4. John F. Kennedy Center for the Performing Arts	DC	9	1,209,000	29. Patricia M. Sitar Center for the Arts	DC	4	125,000
5. University of Maryland-College Park	MD	1	1,000,000	30. Supreme Court Historical Society	DC	1	125,000
6. Cultural Development Corporation of the District of Columbia	DC	6	425,000	31. WETA-Greater Washington Educational Telecommunications Association	VA	2	125,000
7. United States Holocaust Memorial Museum	DC	4	413,000	32. Strathmore Hall Foundation	MD	4	112,500
8. National Trust for Historic Preservation	DC	1	340,000	33. Mount Vernon Ladies' Association	VA	1	112,000
9. National Gallery of Art	DC	6	330,000	34. DC Arts and Humanities Education Collaborative	DC	2	105,000
10. Shakespeare Theater	DC	8	317,945	35. Dancemakers	MD	5	105,000
11. Levine School of Music	DC	8	304,000	36. Center for Independent Media	DC	1	100,000
12. American Film Renaissance Institute	DC	1	300,000	37. Community Preservation and Development Corporation	DC	1	100,000
13. National Trust for the Humanities	DC	1	250,000	38. Friends of the Claude Moore Colonial Farm at Turkey Run	VA	1	100,000
14. Washington Performing Arts Society	DC	4	235,000	39. Smithsonian Institution	DC	1	100,000
15. Strathmore Hall Arts Center	MD	3	225,000	40. Studio Theater	DC	5	100,000
16. Wolf Trap Foundation for the Performing Arts	VA	1	225,000	41. DC Wheel Productions	DC	3	85,000
17. National Symphony Orchestra	DC	4	210,000	42. Dance Institute of Washington	DC	2	85,000
18. Washington Ballet	DC	4	210,000	43. Round House Theater	MD	2	85,000
19. Life Pieces to Masterpieces	DC	7	205,000	44. Woolly Mammoth Theater Company	DC	3	85,000
20. Ford's Theater	DC	2	200,000	45. City Arts	DC	4	80,000
21. Smithsonian American Art Museum	DC	1	200,000	46. GALA Grupo de Artistas Latino Americanos	DC	4	80,000
22. Washington DC Martin Luther King, Jr. National Memorial Project Foundation	DC	2	200,000	47. Signature Theater	VA	3	80,000
23. Young Playwrights' Theater	DC	7	200,000	48. Weinberg Center for the Arts	MD	1	79,300
24. Media Matters for America	DC	2	175,000	49. Corcoran Gallery of Art	DC	3	75,000
25. Atlas Performing Arts Center	DC	4	158,500	50. Historical Society of Washington, DC	DC	2	75,000

Total Grants: 169

Total Amount: \$65,015,959

Source: The Foundation Center, 2011. Based on all grants of \$10,000 or more awarded by a sample of 37 larger Washington, D.C. area foundations.

TOP GREATER WASHINGTON REGION RECIPIENTS: EDUCATION 2009

Organization	State	# of Grants	Amount	Organization	State	# of Grants	Amount
1. University of Maryland College Park Foundation	MD	17	\$3,623,839	26. Friendship Public Charter School	DC	1	\$300,000
2. Library of Congress	DC	2	3,250,000	27. Georgetown University	DC	6	230,000
3. George Mason University	VA	2	2,873,000	28. New Leaders for New Schools	DC	3	225,000
4. Marriott Foundation for People with Disabilities	MD	2	2,254,000	29. Potomac School	VA	3	225,000
5. District of Columbia College Access Program	DC	7	2,020,000	30. Saint John's Catholic Prep	MD	1	202,429
6. Saint Alban's School for Boys	DC	2	1,676,666	31. Center City Consortium	DC	1	200,000
7. Charles E. Smith Jewish Day School of Greater Washington	MD	4	1,412,500	32. Mount Saint Mary's University	MD	1	200,000
8. Georgetown Preparatory School	MD	1	1,075,000	33. University System of Maryland	MD	3	194,000
9. Gesher Jewish Day School	VA	4	937,500	34. Washington Jesuit Academy	DC	5	190,000
10. College Summit	DC	9	787,000	35. Washington Middle School for Girls	DC	3	190,000
11. Communities in Schools National Office	VA	1	750,000	36. Inova Health System	VA	2	187,800
12. Child and Family Network Centers	VA	9	745,000	37. KIPP DC	DC	3	185,000
13. Wesley Theological Seminary	DC	3	705,730	38. Archbishop Carroll High School	DC	4	182,000
14. Higher Achievement Program	DC	10	703,500	39. Boys and Girls Clubs of Greater Washington	DC	1	175,000
15. The Heights School	MD	2	640,000	40. E.L. Haynes Public Charter School	DC	5	165,000
16. Takoma Academy	MD	4	510,000	41. Live It Learn It	DC	5	165,000
17. SEED Foundation	DC	3	483,000	42. Academy of Hope	DC	6	160,000
18. Montgomery Community College Foundation	MD	5	435,000	43. Fight for Children	DC	3	160,000
19. Teach for America	DC	5	400,000	44. CentroNia	DC	2	150,000
20. Center for Inspired Teaching	DC	7	385,000	45. Northern Virginia Community College Educational Foundation	VA	2	140,000
21. Catholic University of America	DC	4	375,000	46. Howard University	DC	5	137,500
22. George Washington University	DC	8	335,000	47. National Cathedral School	DC	3	135,000
23. United Negro College Fund	VA	2	313,209	48. Saint Patrick's Episcopal Day School	DC	3	135,000
24. Hispanic College Fund	DC	2	312,653	49. DC Public Education Fund	DC	2	133,333
25. DC SCORES	DC	9	312,500	50. Sidwell Friends School	DC	4	132,000

Total Grants: 201

Total Amount: \$31,814,159

Source: The Foundation Center, 2011. Based on all grants of \$10,000 or more awarded by a sample of 37 larger Washington, D.C. area foundations.

TOP GREATER WASHINGTON REGION RECIPIENTS: HEALTH 2009

Organization	State	# of Grants	Amount	Organization	State	# of Grants	Amount
1. Suburban Hospital	MD	1	\$2,650,000	26. New America Foundation	DC	1	\$100,000
2. Washington Hospital Center	DC	2	2,450,000	27. Mercy Health Clinic	MD	4	95,000
3. Hebrew Home of Greater Washington	MD	2	2,100,000	28. Saint Luke's House	MD	4	94,355
4. Medical Illness Counseling Center	MD	2	789,434	29. Center for Health and Gender Equity	DC	2	86,000
5. Africa Fighting Malaria	DC	1	500,000	30. Amyotrophic Lateral Sclerosis Association	MD	2	75,000
6. Center on Budget and Policy Priorities	DC	2	450,000	31. EMS/Science Communication Network	DC	1	75,000
7. Planned Parenthood of Metropolitan Washington, DC	DC	4	425,000	32. Family Health and Birth Center	DC	1	75,000
8. Mary's Center for Maternal and Child Care	DC	12	375,000	33. National Women's Health Network	DC	2	75,000
9. Arlington Free Clinic	VA	4	265,000	34. National Women's Law Center	DC	1	75,000
10. District of Columbia Primary Care Association	DC	5	245,000	35. Saint Luke Institute	MD	1	75,000
11. Children's National Medical Center	DC	5	203,381	36. Washington AIDS Partnership	DC	3	75,000
12. Food and Friends	DC	2	200,000	37. Easter Seals Greater Washington-Baltimore Region	MD	2	70,000
13. Metro TeenAIDS	DC	5	195,100	38. Frederick Memorial Healthcare System	MD	1	65,953
14. Children's Hospital Foundation	DC	5	185,000	39. Advocates for Youth	DC	2	65,000
15. National Rehabilitation Hospital	DC	3	165,000	40. Greater Baden Medical Services	MD	2	65,000
16. Progressive Life Center	DC	1	150,846	41. National Institutes of Health	MD	2	65,000
17. Tenants and Workers United	VA	2	150,000	42. Way Station	MD	1	60,907
18. Accelerate Brain Cancer Cure	DC	2	142,513	43. La Clinica del Pueblo	DC	2	60,000
19. Primary Care Coalition of Montgomery County	MD	3	130,000	44. CommonHealth ACTION	DC	3	58,042
20. Alexandria Neighborhood Health Services	VA	2	125,000	45. Treatment and Learning Centers	MD	3	57,500
21. Mental Health Association of Frederick County	MD	1	122,580	46. Cystic Fibrosis Foundation	MD	3	55,000
22. DC Appleseed Center for Law and Justice	DC	2	115,000	47. William Wendt Center for Loss and Healing	DC	2	55,000
23. Washington Hospital Center Foundation	DC	2	110,000	48. Mission of Mercy	MD	1	51,288
24. Judge David L. Bazelon Center for Mental Health Law	DC	1	100,000	49. Little Blue House	DC	1	50,797
25. National Physicians Alliance Foundation	VA	1	100,000	50. Alzheimer's Association	VA	1	50,000
Total Grants: 120				Total Amount: \$14,173,696			

Source: The Foundation Center, 2011. Based on all grants of \$10,000 or more awarded by a sample of 37 larger Washington, D.C. area foundations.

TOP GREATER WASHINGTON REGION RECIPIENTS: HUMAN SERVICES 2009

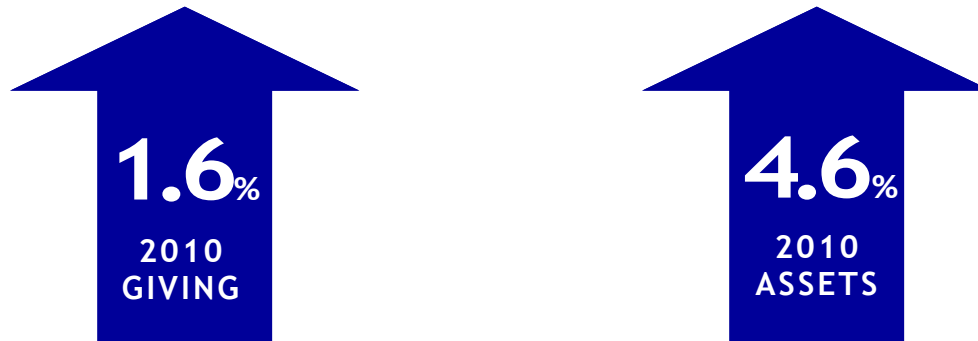
Organization	State	# of Grants	Amount	Organization	State	# of Grants	Amount
1. Insurance Institute for Highway Safety	VA	4	\$1,510,500	26. Interfaith Works	MD	7	\$356,841
2. Bright Beginnings	DC	9	1,345,546	27. Catholic Charities of the Archdiocese of Washington	DC	3	349,530
3. Washington Tennis and Education Foundation	DC	5	1,175,000	28. Center for Economic and Policy Research	DC	2	337,000
4. City First Enterprises	DC	4	990,000	29. American Red Cross of the National Capital Area	VA	4	330,000
5. National Center for Children and Families	MD	6	955,481	30. Capital Area Food Bank	DC	6	316,500
6. Working America Education Fund	DC	3	775,000	31. Bill of Rights Institute	VA	1	300,000
7. Boys and Girls Clubs of Greater Washington	DC	10	750,000	32. N Street Village	DC	4	296,792
8. Northern Virginia Family Service	VA	15	655,475	33. Bread for the City	DC	8	295,394
9. Montgomery County Coalition for the Homeless	MD	7	654,711	34. National Alliance to End Homelessness	DC	1	289,470
10. Jewish Social Service Agency	MD	9	600,000	35. Urban Alliance Foundation	DC	9	284,000
11. Community of Hope	DC	8	598,410	36. Good Shepherd Housing and Family Services	VA	7	276,109
12. Latin American Youth Center	DC	14	565,688	37. Carpenter's Shelter	VA	5	275,477
13. So Others Might Eat	DC	5	514,748	38. United Community Ministries	VA	4	274,993
14. Red Wiggler Community Farm	MD	3	465,000	39. Food Research and Action Center	DC	7	265,000
15. Covenant House Washington, DC	DC	4	464,161	40. Mary House	DC	1	255,056
16. Martha's Table	DC	9	460,675	41. District of Columbia Employment Justice Center	DC	8	250,000
17. Campaign for Youth Justice	DC	7	455,000	42. INMED Partnerships for Children	VA	3	250,000
18. American Rights at Work Education Fund	DC	2	450,000	43. Samaritan Ministry of Greater Washington	DC	3	247,065
19. Transitional Housing Corporation	DC	4	448,322	44. Community Bridges	MD	7	245,000
20. Sentencing Project	DC	2	425,000	45. Young Women's Project	DC	8	237,300
21. Doorways for Women and Families	VA	6	415,298	46. City Year Washington, DC	DC	7	235,000
22. Justice Policy Institute	DC	3	400,000	47. National Partnership for Women and Families	DC	2	230,000
23. CASA of Maryland	MD	6	375,000	48. NHP Foundation	DC	1	225,000
24. DC Central Kitchen	DC	10	372,042	49. Salvation Army, National Capital Area	DC	3	223,000
25. Miriam's Kitchen	DC	8	357,516	50. Foster and Adoptive Parent Advocacy Center	DC	3	220,000

Total Grants: 277

Total Amount: \$23,043,100

Source: The Foundation Center, 2011. Based on all grants of \$10,000 or more awarded by a sample of 37 larger Washington, D.C. area foundations.

2010 ESTIMATES



According to estimates¹ calculated for the Washington Regional Association of Grantmakers by the Foundation Center, foundation giving in the Greater Washington region increased 1.6 percent in 2010, from \$859.8 million in 2009 to \$873.7 million in 2010. Total foundation assets in the region increased 4.6 percent, from \$11.9 billion to \$12.4 billion.

¹ These numbers will be confirmed or revised when 2010 IRS data becomes available next year.

2010 TOP CORPORATE GIVERS

<u>Funder</u>	<u>Amount</u>	<u>Funder</u>	<u>Amount</u>
1. Wells Fargo & Co.*	\$9.08 million	11. The World Bank Group	\$2.11 million
2. CareFirst BlueCross BlueShield	\$8.91 million	12. Venable LLP	\$1.75 million
3. Kaiser Foundation Health Plan of the Mid-Atlantic States	\$8.5 million	13. Giant Food LLC	\$1.7 million
4. Safeway Inc.	\$7.8 million	14. The Meltzer Group	\$1.42 million
5. Clark Enterprises Inc.	\$6.91 million	15. SunTrust Banks Inc.	\$1.35 million
6. Lockheed Martin Corp.	\$5.6 million	16. KPMG LLP	\$1.2 million
7. Northrop Grumman Corp.	\$4.5 million	17. Washington Gas	\$805,315
8. Bank of America Corp.	\$4 million	18. The Washington Post Co.	\$652,415
9. Ernst & Young LLP	\$3.62 million	19. Akin Gump Strauss Hauer & Feld LLP	\$623,690
10. Pepco	\$2.2 million	20. M&T Bank Corp	\$595,937
-- The PNC Financial Services Group Inc.	\$2.2 million		

* formerly listed as Wachovia, a Wells Fargo company

Data source: *Washington Business Journal* 5.13.11

Since Freddie Mac and Fannie Mae were taken into federal conservatorship in September of 2008, the *Washington Business Journal* has suspended the two organizations from their list of top corporate givers. In 2010 local giving, Freddie Mac gave \$12.1 million and Fannie Mae gave \$9.2 million, according to estimates calculated by George Mason University's Center for Regional Analysis based on information from the funders' websites. Had Freddie and Fannie been included in the list above, they would have taken the top and second spots, respectively.

LOOKING AHEAD

Research from the Foundation Center estimates that national giving remained essentially flat in 2010, while assets increased around 5 percent. That trend is generally reflected in the Greater Washington region where it is estimated that both categories increased from the previous year. Final 2010 data won't be available until next year - and some economic uncertainty remains - but the estimated increases, though modest, warrant cautious optimism. Perhaps we might be seeing the light at the end of the tunnel.

ABOUT THE WASHINGTON REGIONAL ASSOCIATION OF GRANTMAKERS

The Washington Regional Association of Grantmakers promotes and supports effective, strategic, and efficient charitable investment in the Greater Washington region. We partner with governments, businesses, and nonprofits, build strong relationships between grantmakers and grantseekers, and serve as an advocate and voice for philanthropy. Our members include independent foundations, community foundations, charitable trusts, corporate foundations and corporate giving programs.

ABOUT THE REPORT

Our Region, Our Giving features the latest available comprehensive foundation data. Data becomes available roughly 15 months after the end of a calendar year due to variations in fiscal years and time needed to gather data from IRS forms.

Data research for this report was conducted by the Foundation Center on behalf of the Washington Regional Association of Grantmakers, with the exception of the Top Corporate Givers 2010 list which was originally published in the *Washington Business Journal* on 5.13.11.

Sampling base for giving and asset data: The Foundation Center's database includes all non-terminated independent, corporate, community, and operating foundations. Sources of data for these foundations include IRS information returns (Form 990-PF), foundation reports, and information reported to the Foundation Center on annual surveys of selected foundations. Assets are stated at market value. Total giving amount includes grants, scholarships, and employee matching gifts; it does not include all qualifying distributions, e.g., loans, PRIs, set-asides, and program or other administrative expenses.

Sampling base for top area grant recipients: This search set is based on the Foundation Center's circa 2009 grants sample database, which includes all grants of \$10,000 or more awarded to organizations by a sample of 1,384 of the largest private and community foundations. For community foundations, only discretionary and donor-advised grants are included. Grants to individuals are not included in the file. Recipients are determined to be eligible for these lists based on their location and funding received from locally-based funders.

Region: For this report, the Greater Washington region consists of Washington D.C.; Calvert, Charles, Frederick, Montgomery, and Prince George's counties in the state of Maryland; Arlington, Clarke, Culpeper, Fairfax, Fauquier, Loudoun, Prince William, Spotsylvania, Stafford, and Warren counties as well as City of Alexandria, City of Fairfax, City of Falls Church, City of Fredericksburg, and City of Manassas in the state of Virginia.

Note: WRAG members are **highlighted with bold text** throughout this report.

This report was made possible through generous support from Capital One.



OUR REGION, OUR GIVING
JUNE 2011
www.washingtongrantmakers.org