



A Letter to the Community from 8 Neighbors  
October 2011

## The Future We Need

On Sunday, September 6, 2008, Fannie Mae and Freddie Mac were both placed into conservatorship to ensure the financial soundness of these two companies. For over three years, our country has wondered about the consequences for the housing finance market - the principal reason both organizations were created by Congress.

In the National Capital Region, however, an immediate additional concern arose: how would this change impact the multiple human services programs that benefit so many throughout this region we call home?

Today, in the fall of 2011, we are just beginning to assess the looming impact of Freddie Mac winding down its local philanthropic investments and Fannie Mae adjusting the breadth of its local impact. The loss of the top two charitable giving organizations in the National Capital Region represents a blow to families and neighbors who depend on nonprofits for assistance for food, temporary housing, or job training. Our region is already balancing in a fragile funding environment and replacing these revenue sources will be difficult, certainly in the short-term.

The George Mason University's Center for Regional Analysis presents us with some sobering facts. We are being told that we should prepare for a future in which Fannie Mae and Freddie Mac are no longer the philanthropic giants upon which this region has come to rely. Understood. Diversified funding is always the goal to which all organizations strive. But, the future that we *need* includes the active philanthropic engagement of Freddie Mac and Fannie Mae, not just through the traditional financial role, but in the larger and more important role of visionary leader. And this role doesn't only benefit the needy in our region; it benefits us all, including Freddie Mac and Fannie Mae.

Philanthropy can often seem as a one-off strategy that demonstrates the social sensitivity of a corporation. It is even usually referred to as CSR or corporate social responsibility. To those of us in the community, we knew that philanthropy was always more than that for Freddie and Fannie. It was strategic. It was outcome-driven. It was a part of their core mission. For Freddie Mac and Fannie Mae, philanthropy went well beyond dollars.

The impact of Fannie Mae's *Help the Homeless Walkathon* cannot be measured solely in the dollars that it garnered for homeless programs around the region and across the country. The astute observer will look at the multiplier effect that it brought by partnering with local nonprofits, and the effective public policies that developed because the walk was held here in the political heart of our country, as well as the annual re-kindling of attention on the dire problem of homelessness among all who still believe that having a home is the hallmark of the American Dream.

Freddie Mac chose a different path. *Wednesday's Child*, a multi-media effort to showcase the need for adoptive families, was one of its signature efforts. *Wednesday's Child* didn't only generate homes for thousands of children hoping for a mom and dad, it became part of Freddie's corporate culture. Being a part of this signature program was a source of pride and engagement for hundreds, if not thousands, of employees. And our community, schools, and homes were made stronger because we know that a forever family is fundamental for lifelong success.

Fannie Mae and Freddie Mac are so much more than check book charitable givers. They are shining examples of what it means to be an effective, engaged and valued corporate citizen. We urge other companies to continue the philanthropic model Fannie Mae and Freddie Mac developed. Our neighbors need you in our region. And we need your leadership for our country.

*8 Neighbors is a coalition of eight organizations representing the nonprofit, philanthropic, government and business sectors in the Greater Washington Region.*



Center for Regional Analysis - George Mason University

## Fannie Mae and Freddie Mac: What Does Their Future Mean for the Washington Region's Nonprofit Community?

---

Prepared for 8 Neighbors:

Center for Nonprofit Advancement

The Community Foundation for the National Capital Region

The Greater Washington Board of Trade

Leadership Greater Washington

Metropolitan Washington Council of Governments

The Nonprofit Roundtable of Greater Washington

United Way of the National Capital Area

Washington Regional Association of Grantmakers

By

Stephen S. Fuller, PhD, Director

John McClain, Senior Fellow

Center for Regional Analysis, School of Public Policy

George Mason University

*October 2011*

## Executive Summary

- Fannie Mae and Freddie Mac have been extremely important contributors to the Washington region's non-profit community and have helped address many and varied needs throughout the regional community. Over just the past four years, the two entities have made contributions of almost \$100 million to 500 non-profit organizations working to meet needs in the metropolitan Washington region. Their contribution has not only been funding dollars, but they have made substantial contributions to the region's nonprofit infrastructure and leveraging with other resources to meet the region's needs. No other corporations gave more in philanthropy in 2010 than the Freddie Mac Foundation or Fannie Mae, even with the reduced amounts post-conservatorship.
- Fannie Mae and Freddie Mac have been central to providing financing for home mortgages in the U.S. and to the American dream of home ownership. Unfortunately the housing financial systems crisis of the past few years has resulted in proposals for significant changes to the system that will change the roles of both entities going forward. It would appear from the discussions through fall of 2011 that they will continue to exist and provide resources for home financing for a considerable period of time if not ongoing, but their attention and roles will be focused on that corporate role. In the case of the Freddie Mac Foundation, it was announced by their President and CEO in mid-September that the Foundation has been directed by its regulator to implement a 3-year wind down plan. The President's letter said that they will actively fund non-profit programs at higher spending levels through CY 2014, and in early 2015 would distribute any remaining Foundation assets. There is no announced wind-down of corporate philanthropy by Fannie Mae, but it is reasonable to assume that their support for nonprofits will decline as well.
- The region's nonprofits are generally aware of the situation with Fannie Mae and Freddie Mac and some are anticipating and planning for reduction of funding from them, and the funding challenges faced by different nonprofits varies. The size of the nonprofit, the proportion of funding coming from the two entities, the proportion of expenses supported by the funds, and the kind of programs the nonprofit is operating are and will be key factors in the impact.
- The giving by Fannie Mae and Freddie Mac over the past four-year period of 2007-2010 declined significantly with the onset of conservatorship in 2008, but is now declining very gradually. Both entities, however, are aligning their contributions with their business – housing. The Freddie Mac Foundation has announced its wind-down schedule and spending focus for the remainder of its

- assets. In the statement from Ralph Boyd, the Foundation will continue to invest in programs focused on vulnerable children and families, and that in spending the assets down have a “goal to help high performing nonprofits leverage our existing resources to sustain essential programs, services, and funding streams well into the future...” Fannie Mae’s spending focus since the initiation of conservatorship has also been focused on housing, and that trend will likely continue and accelerate as its corporate support of non-profits declines.
  
- While there are no exact comparable models elsewhere as all regions and situations are different, it is useful to draw on the case of the Detroit region, which experienced significant declines in corporate philanthropy this decade. The Washington region could expect some of what Detroit experienced: less funding for programs in areas like the arts with more focus on critical human needs, and a challenge to achieve a level of regional collaboration to set funding priorities to meet regional objectives rather than funder objectives.
  
- Given the analysis and findings of this research, it is recommended that the 8 Neighbors
  - Communicate with the region’s nonprofits (especially non-housing) to develop new business plans and whatever is needed to be able to continue operations and plan future programs assuming gradually less funding and support from the two entities.
  - Maintain close working relationships with Fannie Mae and the Freddie Mac Foundation in order to inform the region’s non-profits as the changes will continue to occur over the next few years, and in the case of the Freddie Mac Foundation, seek to collaborate with them to help set priorities and explore structural options for extending the life of their assets beyond its announced three-year wind down.
  - Consider using this research and its findings to initiate informed discussions of the region’s leadership directed to finding new corporate funding and to formulating new programs and initiatives to support sustainable, long-term funding of the regional community’s needs.

## **Purpose of Report**

The purpose of this research is to examine the current situation of the philanthropic roles and contributions by Fannie Mae and Freddie Mac in the Washington metropolitan area, and how their roles and funding of the region's nonprofit community may change in the near future. The two corporations have been major contributors to and supporters of the community over the years. Potential changes to their functions and structure caused by the housing and financial crisis has already had effects on nonprofit funding levels in the region, and the research is to assess what may happen in the year(s) ahead regarding their support for regional nonprofits.

## **Fannie Mae-Freddie Mac History**

Fannie Mae was founded in 1938 during the Great Depression as part of the New Deal, and was set up as a government-sponsored enterprise (GSE), and in 1968 was converted to a publicly traded company. Its purpose was to provide local banks with federal money to finance home mortgages in order to raise levels of home ownership and increase the availability of affordable housing. Freddie Mac was created in 1970 to expand the secondary market for mortgages and as an additional effort to increase the supply of money available for mortgage lending and therefore money available for home purchases.

Both entities have been very important in increasing the level of home ownership in the U.S. since their inception such that approximately 2/3 of households are homeowners. The two corporations plus the Federal Housing Administration (FHA) together now guarantee approximately ninety percent of new mortgages. Unfortunately, both corporations relaxed underwriting standards to compete with other segments of the private financing market with the run-up of the housing bubble in the mid-2000s. When housing prices started falling in 2006-2008, both corporations began losing money. By August 2008 shares of both corporations had dropped more than ninety percent from their value in 2007. In September of 2008 the corporations were taken over by the U.S. government in order to prevent further financial crisis, and the corporations were placed into conservatorship.

## **Fannie Mae-Freddie Mac: The Current Situation**

Since going into conservatorship, the two entities have continued to carry out their mortgage underwriting role using money from the Federal government, and through the first quarter of 2011 the amount of Federal support is estimated at

\$135 billion. The outfall of this situation is that proposals have been put forward to change the role of government in the housing market. The Obama administration released a white paper in February of 2011, *Reforming America's Housing Finance Market*, that outlined three options for changing government's role. All three options would likely affect the future of Fannie Mae and Freddie Mac very significantly. House Republicans have put forward responses and other proposals. Given these developments, it is reasonable to assume that both entities may well cease to exist, certainly in their current forms and roles. As of fall 2011, however, it does seem likely given the continuing economic troubles and housing financing issues, that the two corporations will be in existence for a considerable period as the country tries to recover and to resolve the problems of the home finance industry.

The national stage on which all of this gets played out will be of great importance to the Washington region's non-profit community. Fannie and Freddie have been strong supporters and partners with many non-profits in the region in meeting the needs for education, human services, homelessness, health care, housing, community development and others. Given the depth of the crisis and the clear consensus that the two entities' roles will be greatly changed if not eliminated, it is reasonable to assume that over the next few years their contributions to the region's non-profits will recede and cease to exist.

The nature of giving from the two entities, however, is very different in how their local contributions could cease. Funding to regional non-profits from Freddie Mac is primarily from the Freddie Mac Foundation, which has separation from the corporation. The Foundation has significant assets and funding has been generated from the earnings on those assets. Funding declined after conservatorship, and in mid-September the Foundation was directed by its regulator (Federal Housing Finance Agency) to implement a three-year wind down plan beginning in 2012. The Foundation has indicated that its community investing would substantially exceed the CY 2010 levels through 2014, and then distribute any remaining assets in early 2015.

On the other hand, Fannie Mae eliminated its foundation several years ago, and since conservatorship has been providing funding in the form of traditional corporate giving. This giving has become much more aligned (than in pre-conservatorship) with its corporate mission of housing finance, and giving to non-housing needs has diminished significantly. But more importantly for the region's non-profits, what happens to change or eliminate Fannie Mae by the national forces at play would fairly immediately change giving to local non-profits. Also, given the directive from FHFA to the Freddie Mac Foundation, it is reasonable to assume that the regulator will also be directing changes to Fannie Mae's philanthropy spending in the very near future.

## **The Region's NonProfits in 2011**

A sample of non-profit organizations that are recipients of funds from Fannie Mae and Freddie Mac were interviewed to assess how they might be impacted by changes in the giving patterns of the two entities. Some of the nonprofits interviewed have already experienced some reductions from one or both, others have continued to receive their historical level of funding but are aware and sensitive to the possibilities of significant changes and reductions. Common themes and significant points from the interviews:

- A common theme was a recognition that the outlook is generally that funding from the two entities will likely lessen significantly if not go away entirely. Some of those responding with this view indicated that they were revising their business plans and otherwise making preparations for dealing with the situation.
- A few had begun identifying potential replacement sources and/or how they would reduce the cost of operations in order to continue their programs without current funding from Fannie or Freddie. One suggestion was that a program is needed in the region to encourage citizens and corporations to take more responsibility for social needs, perhaps some kind of regional awareness effort to encourage more giving period.
- There was a clear worry expressed about some programs – notably those for children, foster care, and families. This sentiment recognized that the situation with both organizations at the national level would likely mean that both organizations would be pressured to allocate available funds to the housing areas and away from anything that was not housing.
- Another worry expressed was that operational capacity would be at risk going forward, especially for those getting a significant portion of their funding from either of the entities. It was noted that some organizations might not appear to be severely threatened as they may only get 5 percent of funding from one of the two, but that 5 percent of total funding might mean 25 percent of non-restrictive funding and such loss would be severe. A suggestion from one interviewee was that an option for some nonprofits would be to consolidate some programs.
- Some wondered if the major funding cuts have already happened, and if there will be fewer/less likely reductions in the future. A majority did not give this view, but is a somewhat troubling sentiment given the potential for significant reductions.

## **Trends in Giving, 2007 – 2010**

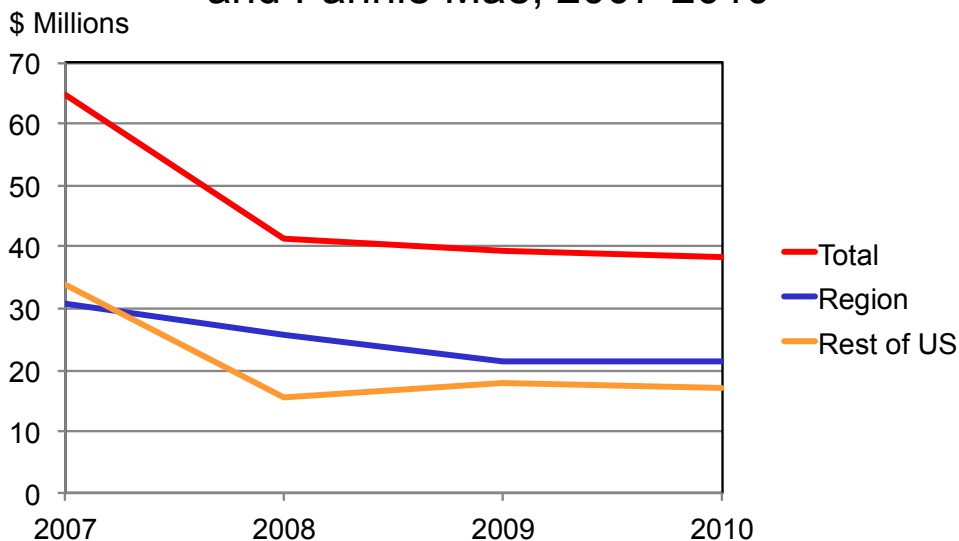
The combined contributions of Fannie Mae and Freddie Mac to the greater Washington community have been substantial and very important to meeting many of the needs of the non-profit services community. For the four-year period of 2007-2010, the two companies contributed \$99.3 million to over 500 non-profit organizations in the region. The impact of the two companies going into conservatorship has clearly affected the philanthropic contributions of both organizations. In 2007 the combined contributions of Fannie Mae and the Freddie Mac Foundation were \$64.7 million nationally. Contributions declined to \$41.3 million in 2008 with the advent of conservatorship and contributions further declined but more modestly the past two years, and 2010 total contributions were \$38.3 million, a four-year decline nationally of 40.8 percent.

Data for each year for the period 2007-2010 were analyzed to provide a picture of changes in giving patterns for a year and a half before conservatorship and then two and a half years afterwards.

The drop in contributions was not as severe for the Washington area recipient organizations, as total contributions from both companies was \$30.8 million in 2007 and \$21.3 million in 2010, a decline of 30.8% compared to the national decline of 40.8 percent. The share that Washington organizations received from the two companies increased from 47.5 percent in 2007 to 55.6 percent in 2010, indicating that a higher priority was placed on the local community as each of the organizations were reducing contributions.



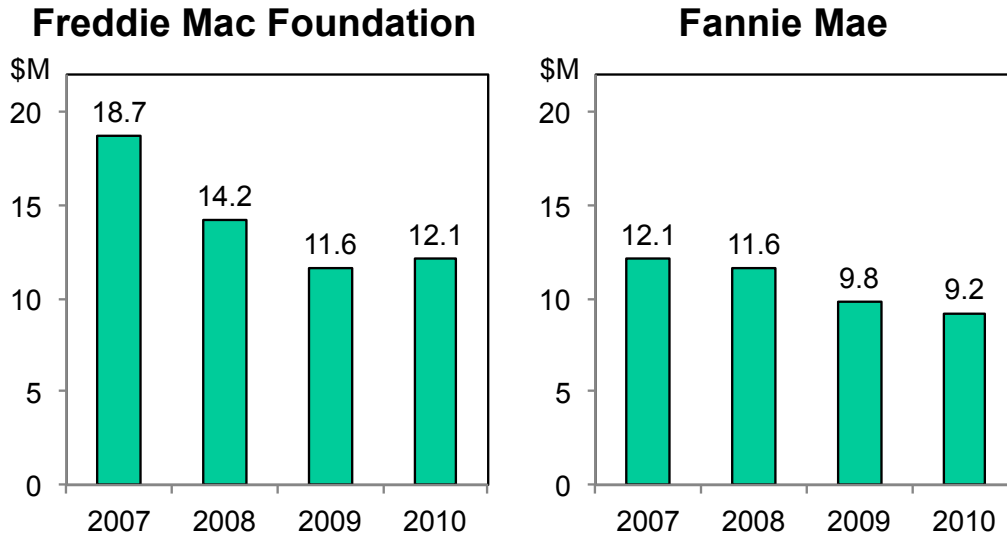
Figure 1  
Total Contributions by Freddie Mac Foundation  
and Fannie Mae, 2007-2010



For contributions to regional organizations, Freddie Mac’s contributions dropped the largest amount from 2007-2008, and then more gradually since 2008 and 2010 contributions were slightly higher than 2009. Contributions in 2010 were 35.3 percent less than in 2007. The increase in Freddie Mac Foundation contributions from 2009-10 reflect better equity market conditions and therefore better earnings for the Foundation’s assets. Overall, Freddie Mac’s contribution patterns have been primarily focused on the Washington region since its inception, and the share of total contributions going to Washington organizations was 89.9 percent in 2007 and increased to 97.6 percent in 2010.

Fannie Mae’s contributions to local organizations did not have a sharp decline over the analysis period, as 2007 contributions were \$12.1 million and have declined each succeeding year and in 2010 were \$9.2 million. That represents a decline of 24.0 percent, much lower than the decline in contributions to the rest of the U.S. of 47.5 percent, and also a smaller decline in dollar contributions as well as percentage than the Freddie Mac Foundation contribution declines.

Figure 2  
2007-2010 Contributions to  
Washington Area Organizations



For the year 2010, compared to other corporate philanthropy in the Washington region as compiled and reported by the Washington Business Journal, no other corporations gave more in philanthropy in 2010 than the Freddie Mac Foundation or Fannie Mae, even with its reduced amounts post-conservatorship. Comparing the local giving per local employee for corporations, Fannie Mae and Freddie Mac were both in the top ten in corporate philanthropy of the fifty top local corporate givers in 2010.

## Trends in Contributions by Type

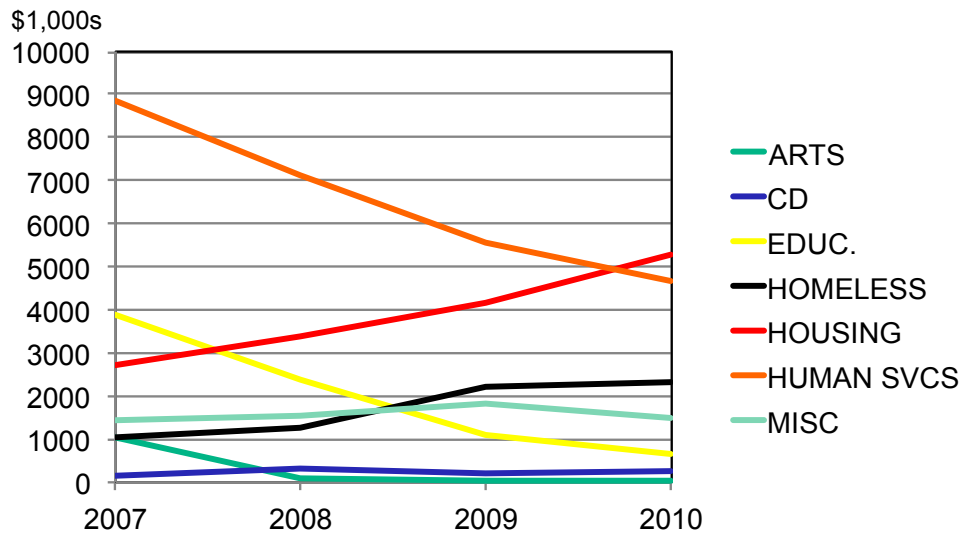
Contributions to the top 200 recipient organizations were grouped into general categories to further analyze changes in contribution trends of the two organizations. There are no standard definitions of categories, and many non-profit organizations have diverse programs, so the analysis of trends by category recognizes that conclusions are fairly general.

Contributions by the two organizations were grouped into the following categories:

- Arts
- Community Development
- Education
- Homelessness
- Housing
- Human Services
- Miscellaneous (all other)

Given in Table 1 is a summary of contributions by Fannie Mae and the Freddie Mac Foundation for each year 2007-2010, and Figure 3 summarizes contributions (combined) by category for each of the years.

Figure 3  
Trends In Contributions By Category, 2007-2010  
Freddie Mac Foundation and Fannie Mae  
To Washington Area Organizations



Top 200 Recipient Organizations

**Table 1  
Top 200 Washington Area Recipients - Contributions by Category (\$1000s)**

|                       | Freddie Mac Foundation |               |              |              | Total         |
|-----------------------|------------------------|---------------|--------------|--------------|---------------|
|                       | 2007                   | 2008          | 2009         | 2010         |               |
| Arts-                 | -                      | -             | -            | -            | -             |
| Community Development | 140                    | 140           | 40           | 140          | 460           |
| Education             | 2,602                  | 1,904         | 596          | 696          | 5,798         |
| Homelessness          | 981                    | 1,149         | 1,875        | 1,941        | 5,946         |
| Housing               | 1,267                  | 1,095         | 1,600        | 2,140        | 6,102         |
| Human Services        | 8,137                  | 6,108         | 4,519        | 4,028        | 22,792        |
| Misc.                 | 1,015                  | 360           | 235          | 352          | 1,962         |
| <b>Total</b>          | <b>14,142</b>          | <b>10,756</b> | <b>8,865</b> | <b>9,297</b> | <b>43,060</b> |

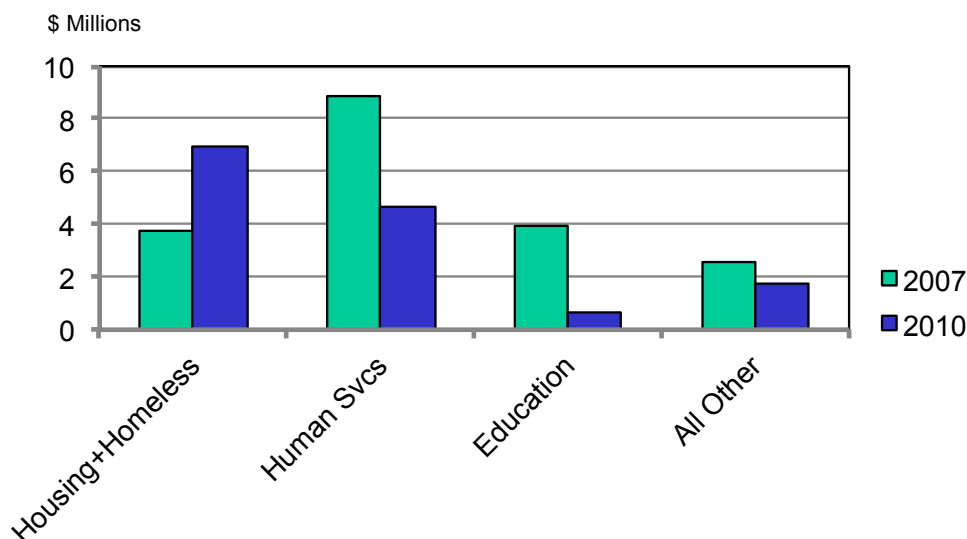
  

|                       | Fannie Mae   |              |              |              | Total         |
|-----------------------|--------------|--------------|--------------|--------------|---------------|
|                       | 2007         | 2008         | 2009         | 2010         |               |
| Arts                  | 835          | 50           | 25           | -            | 910           |
| Community Development | 5            | 200          | 190          | 100          | 495           |
| Education             | 1,536        | 521          | 526          | -            | 2,583         |
| Homelessness          | 51           | 103          | 353          | 375          | 882           |
| Housing               | 1,435        | 2,301        | 2,562        | 3,145        | 9,443         |
| Human Services        | 695          | 3,507        | 1,070        | 625          | 5,897         |
| Misc.                 | 4,212        | 1,170        | 1,615        | 1,152        | 8,149         |
| <b>Total</b>          | <b>8,769</b> | <b>7,852</b> | <b>6,341</b> | <b>5,397</b> | <b>28,359</b> |

|                       | Total Freddie Mac Foundation and Fannie Mae |               |               |               | Total         |
|-----------------------|---|---------------|---------------|---------------|---------------|
|                       | 2007  | 2008          | 2009          | 2010          |               |
| Arts                  | 835   | 50            | 25            | -             | 910           |
| Community Development | 145   | 340           | 230           | 240           | 955           |
| Education             | 4,138                                       | 2,425         | 1,122         | 696           | 8,029         |
| Homelessness          | 1,032                                       | 1,252         | 2,228         | 2,316         | 6,828         |
| Housing               | 2,702                                       | 3,396         | 4,162         | 5,285         | 15,545        |
| Human Services        | 8,832                                       | 9,615         | 5,589         | 4,653         | 28,689        |
| Misc.                 | 5,227                                       | 1,530         | 1,850         | 1,504         | 10,111        |
| <b>Total</b>          | <b>22,911</b>                               | <b>18,608</b> | <b>15,206</b> | <b>14,694</b> | <b>71,419</b> |

Figure 4  
 Aggregate Categories  
 Freddie Mac Foundation and Fannie Mae  
 Contributions to Washington Area Organizations



Contributions have declined for the arts, community development, education, and human services. They have increased for housing as well as homelessness (which is one area of housing). This is an indication that both organizations are aligning their contributions with their business, which is housing.

Collapsing the seven categories into four shows this conclusion even more clearly in Figure 4 comparing 2007 (pre-conservatorship) with 2010 (post-conservatorship). Comparing 2007 and 2010, the share of contributions in the Housing and Homeless categories from Freddie Mac increased from 15.9% in 2007 to 43.9%, and for Fannie Mae increased from 16.9% to 65.2%. The difference between the two reflects that contributions from Fannie Mae are corporate while those from Freddie Mac are from its foundation, which has the ability to transition more gradually.

Human services and education programs have incurred the most significant declines, and the trends from 2007-2010 plus the likely internal corporate pressure and external political pressures will mean that future giving will continue in this direction; i.e., a greater share of contributions to what is their business – housing related programs – and fewer funds going to all other programs.

## Overview of Potential “At Risk” Recipients

To examine if there are organizations that rely heavily on the Freddie Mac Foundation or Fannie Mae of both for their programs, data from each organization’s 990 return was reviewed for the top 100 Washington area recipients for the year 2008 (most recent year with complete data). Two sorts and tabulations were made: one of the share of total contributions were from Fannie Mae and Freddie Mac contributions, and the other of the proportion of total Contributions from Freddie Mac and Fannie Mae was of their 2008 expenses. A summary is shown in Table 2.

| Freddie Mac Foundation and Fannie Mae Contributions as Share of Total Contributions |                      | Freddie Mac Foundation and Fannie Mae Contributions as Share of Total Expenses |                      |
|---|----------------------|--|----------------------|
|   | Number of Recipients |  | Number of Recipients |
| More than 10%   | 9                    | More than 10%  | 5                    |
| 4.0% to 9.9%  | 7                    | 4.0% to 9.9%   | 7                    |
| 1.0% to 3.9%  | 13                   | 1.0% to 3.9%   | 14                   |
| Less than 1.0%  | 71                   | Less than 1.0%   | 74                   |

This suggests that there are several organizations that will need to find other funds to replace potentially at-risk Fannie/Freddie funds, but also shows that the region’s organizations are not totally dependent on the FM2 funds for their programs. It certainly means a lot to them, but most of funding is from a diverse portfolio.

### The Detroit Experience

Research was conducted to see if there are other models in the U.S that might provide some intelligence about the challenges being faced. While there appeared to be no exact analogies, the experiences of the Detroit region offer some insight to the current situation. We interviewed Doug Rothwell, President and CEO, Business Leaders for Michigan. The organization is statewide, but focused on the greater Detroit area. Rothwell indicated that the Detroit non-profit community faced similar challenges over the past few years with the economic decline that was particularly acute in that region and especially affected their large corporations and philanthropy. He indicated that this happened fairly abruptly and without any strategy or preparation.

Some key quotes:

*“Detroit has gone through SUBSTANTIAL downsizing of corporate philanthropy and will never be back where we were a decade ago. I think the same is true nationally. Corporations cut back to a level of giving that can be sustained and will not beg difficult questions from shareholders or regulators... funding for critical human services and, to a lesser degree, education, became the top priorities. Funding for the arts, culture and events took the biggest hits.*

*General-purpose organizations, like chambers, took bigger hits than special purpose ones that address human services and education needs. We have seen a greater interest in regional collaboration than we have in the past, but I have not seen any coordinated effort by the community writ large or the corporate community in particular to sit at a table and develop a shared set of giving priorities. I don't think it works that way in most places, as each “funder” wants to be able to give in a way that reflects their own priorities and needs. My sense is that the community would be better off trying to identify its priorities for the funders, but I think they'd have the same problem trying to prioritize*

When asked about creating efforts or a regional group to meet the challenge of cuts in corporate philanthropy, Rothwell replied, *“We “did” have such a group in metro Detroit called OneD. But it fell apart after several years largely because the groups were willing to collaborate, but not cede their ability to unilaterally set priorities...The funders of these organizations want them to “work together” and avoid duplication, but are unwilling to set unified priorities if that means saying one group or issue is more important than another!”*

## **Conclusions**

Fannie Mae and Freddie Mac have been important and major resources for supporting the missions of many nonprofit organizations in the Washington region for many years. The national financial and housing market crisis of the past few years resulted in the two organizations being placed in conservatorship. This led to declines in philanthropic giving since 2007, and while the declines have been more gradual since conservatorship occurred in 2008, it is reasonable to assume given the dynamics of the situation at the national level, that their philanthropic giving will further decline. And in the case of the Freddie Mac Foundation, the wind down plan has been announced and that it will expend all of its assets by early 2015.

The giving patterns of the two organizations have adjusted to place more priority on programs related to housing, and these trends will continue as both organizations' philanthropy diminishes in total. Nonprofits in the region are generally aware of the threat to some of their funding. Some have begun developing alternative plans and others know of the threat but are just beginning to plan for adjustments. In seeking other potential models elsewhere that may provide guidance; there were no exact models. Detroit has experienced declines in general corporate philanthropy, and efforts to prioritize reductions were difficult to organize.

Given the announced wind down plan by the Freddie Mac Foundation directed by its regulator the Federal Home Finance Agency, it is now known that the Foundation's assets will be distributed by early 2015. FHFA's directive to the Foundation likely means that Fannie Mae will also receive directives to curb if not eliminate its non-profit funding as well. Organizations should develop plans for replacing this funding and reducing expenses or combining programs.

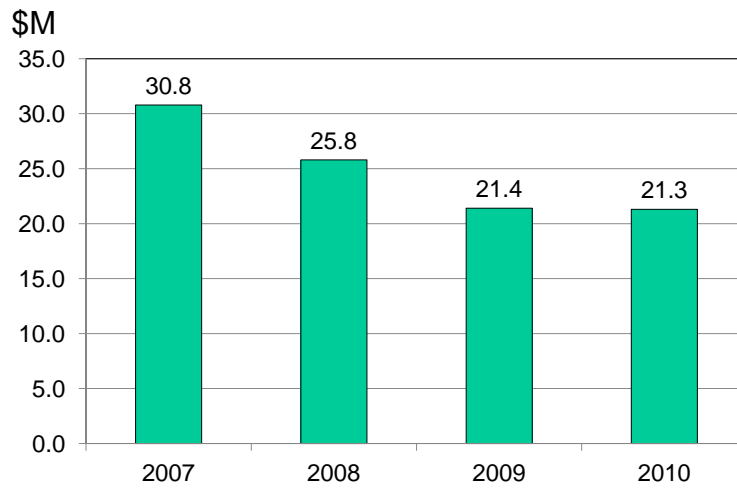
The decline and likely end of philanthropic giving by Fannie Mae and Freddie Mac – the two largest corporate givers in the region – provide opportunities, and a real need for other corporations in the region to step up and fill the funding gaps that will soon be faced by the region's nonprofit community. While this research has focused on Fannie and Freddie and the nonprofits they support, the real impact will be measured in human costs: fewer homes for foster care kids, fewer beds for the homeless, and the many other bottom-line human needs that are being served.



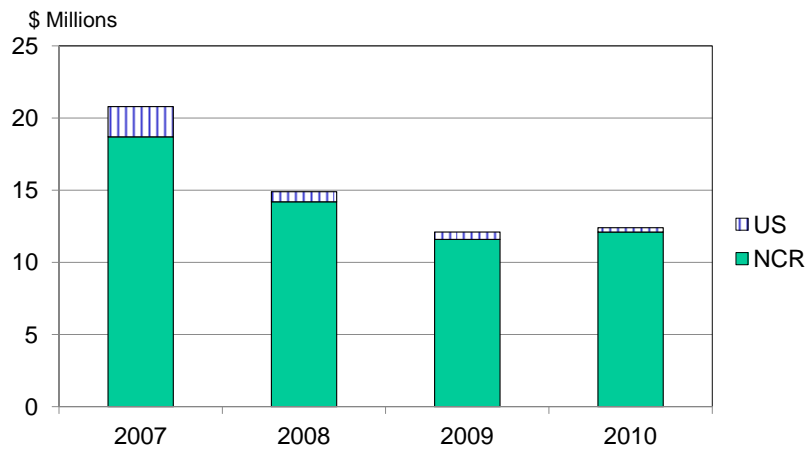
## APPENDIX 1

### Additional Giving Trends Charts

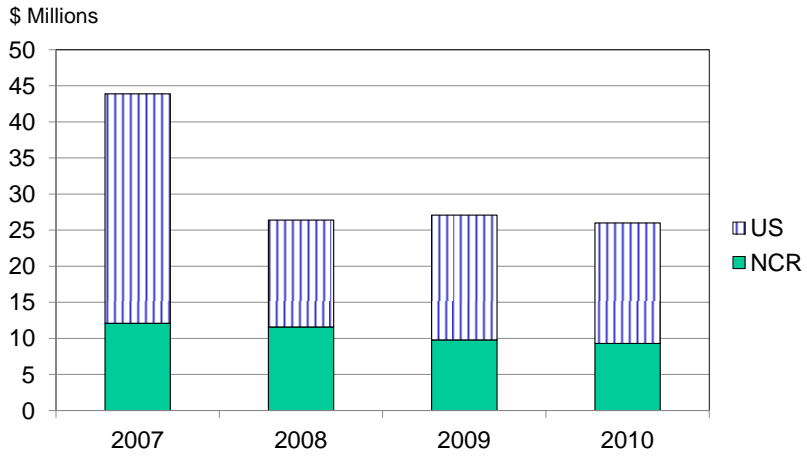
### 2007-2010 Contributions to Washington Organizations By Freddie and Fannie



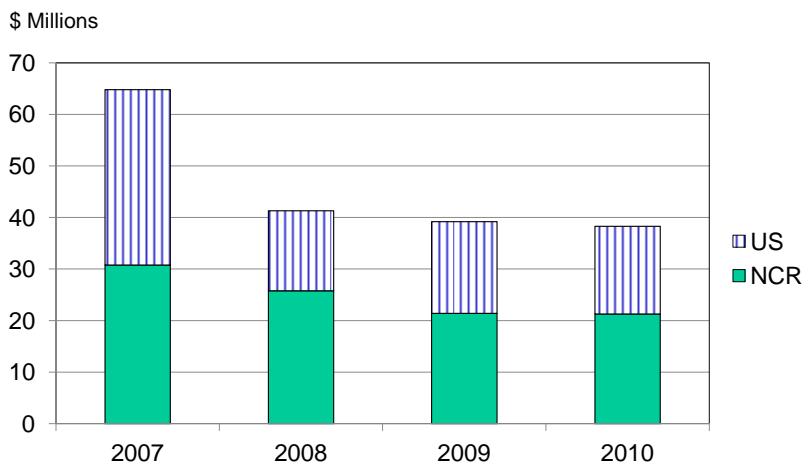
### Freddie Mac Foundation Contributions



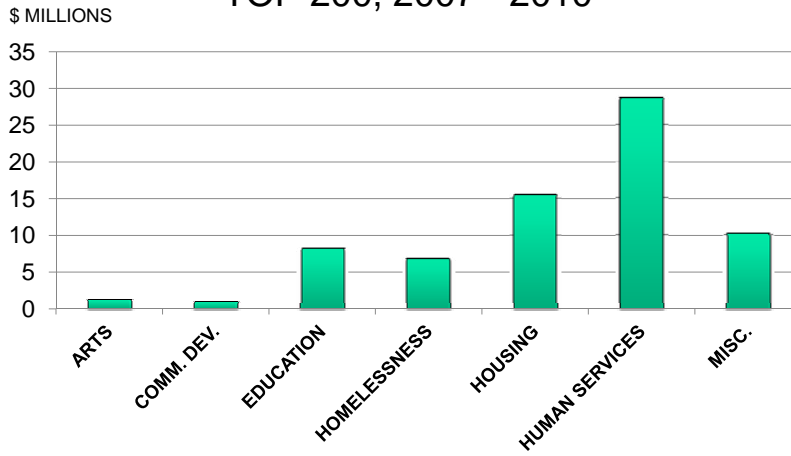
## Fannie Mae



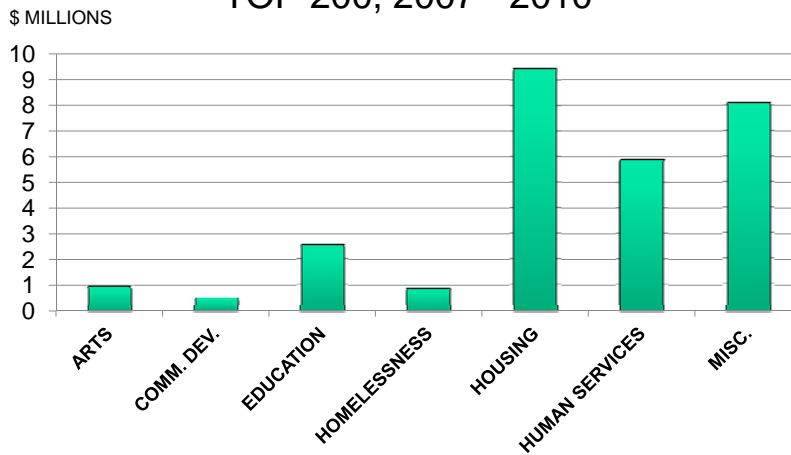
## Total Contributions Both GSEs

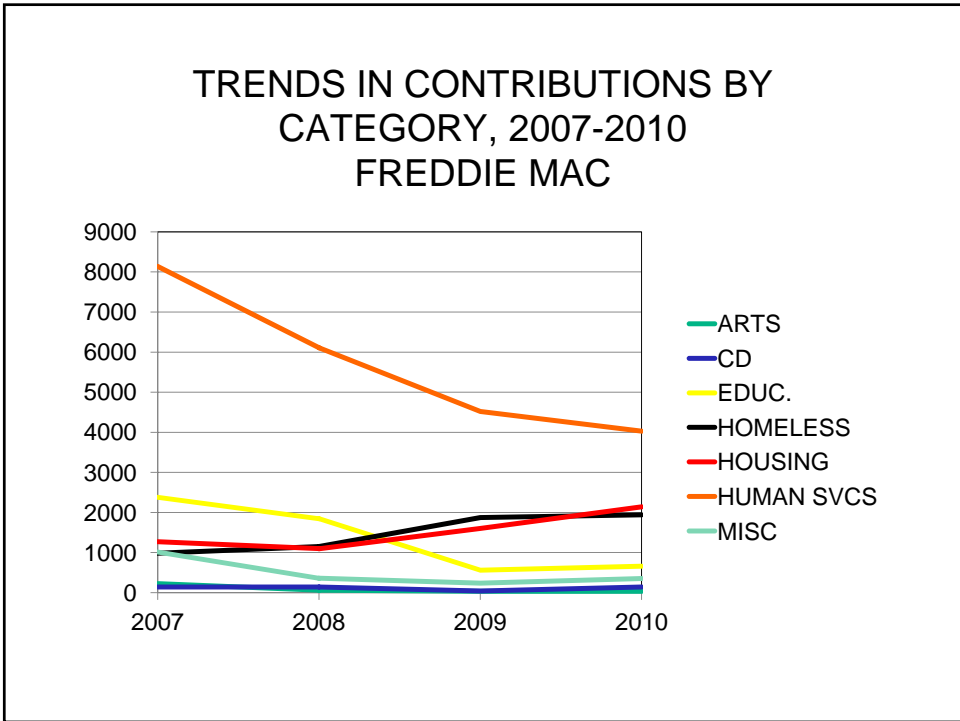
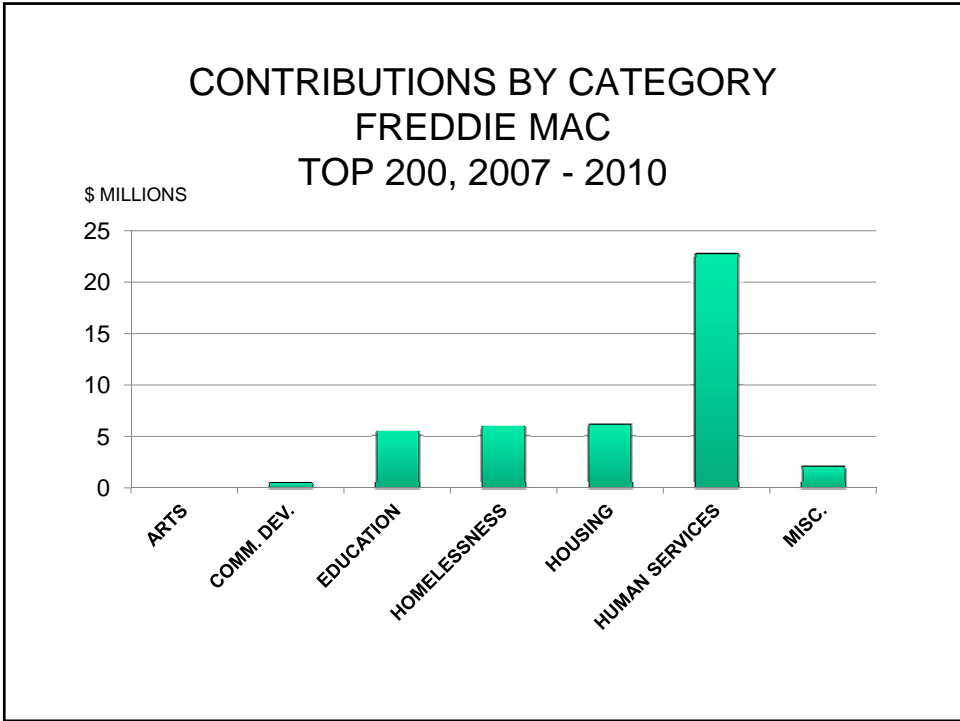


### CONTRIBUTIONS BY CATEGORY FANNIE MAE AND FREDDIE MAC TOP 200, 2007 - 2010

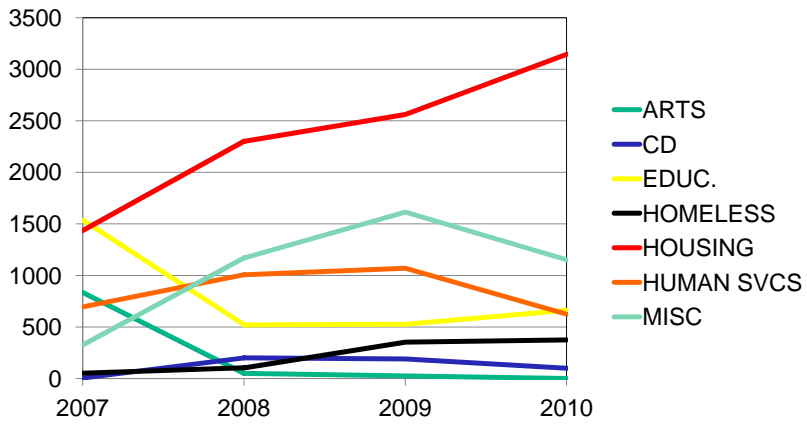


### CONTRIBUTIONS BY CATEGORY FANNIE MAE TOP 200, 2007 - 2010





### TRENDS IN CONTRIBUTIONS BY CATEGORY, 2007-2010 FANNIE MAE



APPENDIX 2  
Recipient Alpha List

| Non-Profit Organizations  | 2007-2010 Funding      |             |             |
|---|------------------------|-------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae  | Total       |
| 100 Black Men of Greater Washington DC Inc                                    | \$0                    | \$500       | \$500       |
| Action in the Community Through Service                                       | \$95,000               |             | \$95,000    |
| Adoption Exchange Association   | \$2,000                |             | \$2,000     |
| Adoptions Together, Inc.  | \$800,127              |             | \$800,127   |
| Advocates for Children and Youth  | \$383,670              |             | \$383,670   |
| Advocates for Homeless Families, Inc.   | \$45,000               |             | \$45,000    |
| Affordable Housing Conference of Montgomery County                            | \$0                    | \$105,000   | \$105,000   |
| African American Adoptions, Inc.  | \$50,000               |             | \$50,000    |
| African American Nonprofit Network  | \$75,000               |             | \$75,000    |
| AHC Inc.  | \$650,000              |             | \$650,000   |
| Alexandria Neighborhood Health Services, inc.                                 | \$52,500               |             | \$52,500    |
| Alexandria Seaport Foundation   | \$160,000              | \$5,000     | \$165,000   |
| Alliance For Housing Solutions  | \$0                    | \$2,500     | \$2,500     |
| Alternative House: Abused and Homeless Children's Refuge                      | \$85,000               |             | \$85,000    |
| Alvin Ailey Dance Foundation Inc  | \$0                    | \$15,000    | \$15,000    |
| Alzheimer's Disease and Related Disorders Association - National Capital Area | \$0                    | \$5,000     | \$5,000     |
| American Lung Association of the District of Columbia                         | \$0                    | \$10,000    | \$10,000    |
| American Red Cross  | \$5,000                | \$10,000    | \$15,000    |
| American Red Cross - Prince William   | \$5,000                |             | \$5,000     |
| Archdiocese of Washington Chancery  | \$0                    | \$430,000   | \$430,000   |
| Arlington Home Ownership Made Easier  | \$0                    | \$145,000   | \$145,000   |
| Arlington Partnership for Affordable Housing                                  | \$50,000               |             | \$50,000    |
| Arlington-Alexandria Coalition for the Homeless                               | \$30,000               |             | \$30,000    |
| Arthritis Foundation - Metropolitan Washington Chapter                        | \$0                    | \$1,500     | \$1,500     |
| Asian American LEAD   | \$142,500              |             | \$142,500   |
| Asian Pacific American Legal Resource Center                                  | \$30,000               |             | \$30,000    |
| Aunt Hattie's Place, Inc.   | \$10,000               |             | \$10,000    |
| Autism Speaks   | \$0                    | \$35,000    | \$35,000    |
| Avalon Theatre Porject Inc  | \$0                    | \$1,000     | \$1,000     |
| Ayuda   | \$72,500               |             | \$72,500    |
| Beacon House Community Ministry, Inc.   | \$120,000              |             | \$120,000   |
| BEST Kids, Inc.   | \$25,000               |             | \$25,000    |
| Bethany House of Northern Virginia, Inc.                                      | \$125,000              |             | \$125,000   |
| Bethel House Inc.   | \$0                    | \$50,000    | \$50,000    |
| Bethesda Cultural Alliance Sorelle Group                                      | \$0                    | \$5,000     | \$5,000     |
| Black Student Fund  | \$95,000               | \$55,000    | \$150,000   |
| Boat People SOS, Inc  | \$70,000               |             | \$70,000    |
| Booker T Washington Public Charter School                                     | \$0                    | \$10,000    | \$10,000    |
| Boys and Girls Clubs of Greater Washington                                    | \$2,110,000            | \$250,000   | \$2,360,000 |
| Boys Town Washington, DC Inc.   | \$0                    | \$25,000    | \$25,000    |
| Brain Tumor Society   | \$0                    | \$500       | \$500       |
| Bread for the City, Inc.  | \$30,000               |             | \$30,000    |
| Bright Beginnings, Inc.   | \$826,000              |             | \$826,000   |
| BU-GATA   | \$145,000              |             | \$145,000   |
| Building Bridges Across the River   | \$0                    | \$1,025,000 | \$1,025,000 |
| Business Civic Leadership Center  | \$0                    | \$15,000    | \$15,000    |
| Capital Hill Group Ministry, Inc.   | \$20,000               |             | \$20,000    |



| Non-Profit Organizations                                     | 2007-2010 Funding      |             |             |
|--|------------------------|-------------|-------------|
|  | Freddie Mac Foundation | Fannie Mae  | Total       |
| Capital Partners for Education                               | \$125,000              |             | \$125,000   |
| Capital Pride  | \$0                    | \$5,000     | \$5,000     |
| Capital Rowing Club  | \$0                    | \$2,500     | \$2,500     |
| Carnegie Institute of Washington                             | \$0                    | \$170,000   | \$170,000   |
| Carpenter's Shelter  | \$705,000              |             | \$705,000   |
| CASA for the Children of the District of Columbia            | \$125,000              |             | \$125,000   |
| CASA of Greater Prince William                               | \$80,000               |             | \$80,000    |
| CASA of Montgomery County, MD                                | \$65,000               |             | \$65,000    |
| Casey Journalism Center on Children and Families             | \$25,000               |             | \$25,000    |
| Catalogue for Philanthropy Inc Greater Washington            | \$3,000                | \$5,000     | \$8,000     |
| Catholic Charities Foundation                                | \$0                    | \$100,000   | \$100,000   |
| Catholic Charities of the Archdiocese of Washington          | \$5,000                | \$300,000   | \$305,000   |
| Catholic Charities of the Dioces of Arlington, Inc.          | \$110,000              |             | \$110,000   |
| Center City Public Chapter Schools, Inc.                     | \$200,000              |             | \$200,000   |
| Center for Adoption Support and Education, Inc.              | \$654,000              |             | \$654,000   |
| Center for Alexandria's Children                             | \$65,000               |             | \$65,000    |
| Center For Inspired Teaching                                 | \$0                    | \$100,000   | \$100,000   |
| Center on Budget and Policy Priorities                       | \$40,000               |             | \$40,000    |
| CentroNia  | \$770,000              | \$2,000     | \$772,000   |
| Cesar Chavez Public Charter Schools for Public Policy        | \$207,000              |             | \$207,000   |
| CharityWorks   | \$125,000              |             | \$125,000   |
| Child Trends, Inc.   | \$50,000               |             | \$50,000    |
| Child Welfare League of America                              | \$130,000              |             | \$130,000   |
| Childhelp, Inc.  | \$75,000               |             | \$75,000    |
| Children's Charities Foundation, Inc                         | \$10,000               |             | \$10,000    |
| Children's Defense Fund                                      | \$751,000              |             | \$751,000   |
| Children's Defense Fund Action Council                       | \$0                    | \$50,000    | \$50,000    |
| Children's Hospital Foundation                               | \$302,500              | \$5,000     | \$307,500   |
| Children's Law Center  | \$345,000              | \$5,000     | \$350,000   |
| Children's National Medical Center                           | \$0                    | \$10,000    | \$10,000    |
| Choral Arts Society of Washington                            | \$0                    | \$50,000    | \$50,000    |
| Christmas in April - Calvert County                          | \$10,000               | \$6,000     | \$16,000    |
| Christmas in April - Charles County                          | \$0                    | \$4,000     | \$4,000     |
| Christmas in April - Prince George's County                  | \$0                    | \$50,000    | \$50,000    |
| Christmas in April - St. Mary's County                       | \$0                    | \$8,000     | \$8,000     |
| City First Enterprises                                       | \$0                    | \$1,150,000 | \$1,150,000 |
| Coalition For Nonprofit Housing and Economic Development     | \$105,000              | \$460,000   | \$565,000   |
| Coalition for the Homeless Inc.                              | \$50,000               | \$25,000    | \$75,000    |
| Coalition Homes, Inc.  | \$50,000               |             | \$50,000    |
| Coalition of Adoption Programs, Inc.                         | \$9,000                |             | \$9,000     |
| College Bound, Inc.  | \$145,000              |             | \$145,000   |
| College Summit, Inc.   | \$180,000              |             | \$180,000   |
| Collegiate Directions, Inc.                                  | \$20,000               |             | \$20,000    |
| Columbia Child and Family Services Agency                    | \$20,000               |             | \$20,000    |
| Columbia Lighthouse for the Blind                            | \$2,500                |             | \$2,500     |
| Common Ground Community Housing Development Fund Corporation | \$0                    | \$175,000   | \$175,000   |
| Community and Recreation Services                            | \$1,000                |             | \$1,000     |

| Non-Profit Organizations  | 2007-2010 Funding      |             |             |
|---|------------------------|-------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae  | Total       |
| Community Bridges   | \$137,500              |             | \$137,500   |
| Community Builders  | \$0                    | \$350,000   | \$350,000   |
| Community Council for the Homeless at Friendship Place              | \$0                    | \$100,000   | \$100,000   |
| Community Family Life Services Inc.                                 | \$150,000              | \$500       | \$150,500   |
| Community Foundation For the National Capital Region                | \$122,500              | \$7,762,457 | \$7,884,957 |
| Community Foundation Prince George's                                | \$0                    | \$5,000     | \$5,000     |
| Community Lodgings, Inc.  | \$195,000              |             | \$195,000   |
| Community of Hope   | \$1,375,000            | \$175,000   | \$1,550,000 |
| Community Preservation and Development Corporation                  | \$260,000              | \$400,000   | \$660,000   |
| Community Vision Inc  | \$0                    | \$5,000     | \$5,000     |
| Congressional Black Caucus Foundation Inc.                          | \$9,000                |             | \$9,000     |
| Congressional Coalition on Adoption Institute                       | \$620,000              |             | \$620,000   |
| Cornerstone Inc.  | \$0                    | \$375,000   | \$375,000   |
| Corporation for Enterprise Development                              | \$100,000              |             | \$100,000   |
| Corporation For Supportive Housing                                  | \$0                    | \$300,000   | \$300,000   |
| Council for Court Excellence  | \$0                    | \$5,000     | \$5,000     |
| Court Appointed Special Advocate (CASA)/Prince George's County, Inc | \$80,000               |             | \$80,000    |
| Covenant House Washington DC  | \$600,000              | \$501,000   | \$1,101,000 |
| Crossway Community  | \$210,000              |             | \$210,000   |
| Cystic Fibrosis Foundation  | \$0                    | \$1,750     | \$1,750     |
| Dance Institute of Washington, Inc.                                 | \$10,000               |             | \$10,000    |
| DanceMakers, Inc.   | \$40,000               |             | \$40,000    |
| DC Action for Children  | \$275,000              |             | \$275,000   |
| DC Black Church Initiative  | \$0                    | \$25,000    | \$25,000    |
| DC Central Kitchen, Inc.  | \$25,000               |             | \$25,000    |
| DC Chamber of Commerce  | \$0                    | \$150,000   | \$150,000   |
| DC Chamber of Commerce Foundaiton                                   | \$0                    | \$25,000    | \$25,000    |
| DC Child and Family Services Agency                                 | \$209,000              |             | \$209,000   |
| DC Children & Youth Investment Trust Corporation                    | \$35,000               | \$1,057,000 | \$1,092,000 |
| DC Children's Advocacy Center                                       | \$132,500              |             | \$132,500   |
| DC College Access Program   | \$25,000               | \$250,000   | \$275,000   |
| DC College Success Foundation                                       | \$0                    | \$45,000    | \$45,000    |
| DC Education Compact  | \$0                    | \$94,000    | \$94,000    |
| DC High School Basketball Clasic                                    | \$0                    | \$2,500     | \$2,500     |
| DC Jewish Community Center  | \$0                    | \$10,000    | \$10,000    |
| DC Learns   | \$0                    | \$46,265    | \$46,265    |
| DC Metro, National Association of Social Worker                     | \$5,000                |             | \$5,000     |
| DC Preparatory Academy  | \$0                    | \$15,000    | \$15,000    |
| DC Scores   | \$45,000               |             | \$45,000    |
| DC Voice  | \$0                    | \$1,500     | \$1,500     |
| Delta Research & Education Foundation                               | \$0                    | \$3,000     | \$3,000     |
| Delta Sigma Theta Sorority Foundation                               | \$0                    | \$1,000     | \$1,000     |
| District Alliance for Safe Housing, Inc.                            | \$140,000              |             | \$140,000   |
| District of Columbia Bar Pro Bono Program                           | \$0                    | \$2,500     | \$2,500     |
| District of Columbia Chamber of Commerce                            | \$0                    | \$117,600   | \$117,600   |
| District of Columbia Chamber of Commerce Foundation                 | \$0                    | \$25,000    | \$25,000    |
| District of Columbia College Access Program                         | \$0                    | \$125,000   | \$125,000   |

| Non-Profit Organizations  | 2007-2010 Funding      |             |             |
|---|------------------------|-------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae  | Total       |
| District of Columbia Education Compact                                  | \$0                    | \$1,730,540 | \$1,730,540 |
| District of Columbia Sports and Entertainment Commission                | \$0                    | \$3,907,000 | \$3,907,000 |
| Doorways for Women and Families   | \$1,210,000            |             | \$1,210,000 |
| Down Syndrome Association of Northern Virginia                          | \$0                    | \$1,000     | \$1,000     |
| Dress For Success   | \$0                    | \$1,000     | \$1,000     |
| Dwelling Place, Inc.  | \$50,000               |             | \$50,000    |
| E.L. Haynes Public Chapter School                                       | \$25,000               |             | \$25,000    |
| East of the River Clergy policy Community Partnership                   | \$20,000               |             | \$20,000    |
| East of the River Community Development Corporation                     | \$0                    | \$250,000   | \$250,000   |
| Easter Seals Greater Washington-Baltimore Region, Inc.                  | \$130,000              |             | \$130,000   |
| Ellington Fund  | \$0                    | \$2,500     | \$2,500     |
| End Time Harvest Ministries, Inc.                                       | \$80,000               |             | \$80,000    |
| Enterprise Community Partners Inc                                       | \$1,055,000            | \$575,000   | \$1,630,000 |
| Eritrean Development Foundation   | \$0                    | \$2,500     | \$2,500     |
| Euphemia L. Haynes Public Chapter School, Inc.                          | \$95,000               |             | \$95,000    |
| Excel Institute   | \$45,000               |             | \$45,000    |
| Ezra Nehemiah Solomon, Inc.   | \$37,500               |             | \$37,500    |
| FACES OF Virginia Families: Foster, Adoption, and Kinship Association   | \$80,000               |             | \$80,000    |
| FACETS  | \$100,000              |             | \$100,000   |
| Fairfax Area Community Emergency and Transitional Services, Inc.        | \$250,000              |             | \$250,000   |
| Fairfax County Department of Community and Recreation Services          | \$40,000               |             | \$40,000    |
| Fairfax County Government   | \$100,000              |             | \$100,000   |
| Fairfax County Park Foundation  | \$20,000               |             | \$20,000    |
| Fairfax Court Appointed Special Advocates, Inc.                         | \$210,000              |             | \$210,000   |
| Fairfax Futures   | \$250,000              |             | \$250,000   |
| Falls Church - McLean Children's Center                                 | \$93,000               |             | \$93,000    |
| Family Services Agency, Inc.  | \$275,000              |             | \$275,000   |
| Federal City Performing Arts Association Inc                            | \$0                    | \$15,000    | \$15,000    |
| Fenty 2006 Mayoral Inaugural Committee                                  | \$0                    | \$25,000    | \$25,000    |
| Festival DC, LTD  | \$0                    | \$10,000    | \$10,000    |
| Fight for Children  | \$122,500              | \$75,000    | \$197,500   |
| Fihankra Akoma Ntoaso   | \$55,000               |             | \$55,000    |
| Financial Literacy Education Foundation                                 | \$0                    | \$175,000   | \$175,000   |
| Fishing School Inc.   | \$0                    | \$1,500     | \$1,500     |
| Flicker of Hope Foundation  | \$5,000                |             | \$5,000     |
| Food & Friends  | \$0                    | \$50,000    | \$50,000    |
| For Love of Children  | \$80,000               |             | \$80,000    |
| For Regional Collaboration Inc  | \$5,000                |             | \$5,000     |
| Foster and Adoptive Parent Advocacy Center                              | \$375,500              |             | \$375,500   |
| Foster Care Children of America, Inc.                                   | \$40,000               |             | \$40,000    |
| Foundation Center   | \$10,000               | \$5,000     | \$15,000    |
| Foundation/F/B/O/Medical Care for Children Partnership                  | \$1,600                |             | \$1,600     |
| Four Walls Development Inc  | \$0                    | \$175,000   | \$175,000   |
| Fractured Atlas Productions Inc (DC Asian Pacific American FilmFestiva) | \$0                    | \$1,000     | \$1,000     |
| Frederick Alliance for Youth  | \$25,000               |             | \$25,000    |
| Friends of Guest House, Inc.  | \$50,000               |             | \$50,000    |
| George Mason University Foundation, Inc                                 | \$55,000               | \$2,500     | \$57,500    |

| Non-Profit Organizations  | 2007-2010 Funding      |            |             |
|---|------------------------|------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae | Total       |
| George Washington University  | \$60,000               |            | \$60,000    |
| Girl Scout Council of the National Capital Area                         | \$85,000               | \$80,000   | \$165,000   |
| Girls Incorporated of the Washington DC Metropolitan Area               | \$75,000               | \$100,000  | \$175,000   |
| Good Shepherd Alliance, Inc.  | \$25,000               |            | \$25,000    |
| Good Shepherd Corp.   | \$10,000               |            | \$10,000    |
| Good Shepherd Housing and Family Services Inc.                          | \$360,000              | \$50,000   | \$410,000   |
| Goodwill of Greater Washington  | \$0                    | \$28,500   | \$28,500    |
| Government of the District of Columbia Child and Family Services Agency | \$115,000              |            | \$115,000   |
| Great Dads  | \$10,000               |            | \$10,000    |
| Greater DC Cares  | \$0                    | \$444,500  | \$444,500   |
| Greater Washington Board of Trade                                       | \$0                    | \$47,500   | \$47,500    |
| Greater Washington Hispanic Chamber of Commerce Foundation              | \$0                    | \$24,000   | \$24,000    |
| Greater Washington Urban League   | \$0                    | \$300,000  | \$300,000   |
| Greenbrier Learning Center  | \$30,000               |            | \$30,000    |
| H Street Community Development Corporation                              | \$0                    | \$150,000  | \$150,000   |
| Habitat for Humanity - Frederick County, MD                             | \$0                    | \$30,000   | \$30,000    |
| Habitat for Humanity - Montgomery County, MD                            | \$0                    | \$120,000  | \$120,000   |
| Habitat for Humanity - Northern VA                                      | \$0                    | \$50,000   | \$50,000    |
| Habitat For Humanity DC   | \$0                    | \$190,000  | \$190,000   |
| Habitat For Humanity Inc  | \$0                    | \$5,000    | \$5,000     |
| Hands on DC   | \$0                    | \$500      | \$500       |
| Hannah House, Inc.  | \$15,000               |            | \$15,000    |
| Heads Up: A University Neighborhood Initiative                          | \$100,000              |            | \$100,000   |
| Healthy Babies Project, Inc.  | \$45,000               |            | \$45,000    |
| Healthy Teen Network  | \$200,000              |            | \$200,000   |
| Heartly House, inc.   | \$500,000              |            | \$500,000   |
| Higher Achievement Program  | \$1,280,000            | \$5,000    | \$1,285,000 |
| Hispanic College Fund   | \$5,000                | \$15,000   | \$20,000    |
| Hispanic Committee of Virginia  | \$45,000               |            | \$45,000    |
| Hispanics in Philanthropy   | \$0                    | \$50,000   | \$50,000    |
| Holy Trinity School - Georgetown  | \$7,500                | \$5,000    | \$12,500    |
| Home Builders care Foundation   | \$25,000               |            | \$25,000    |
| HomeAid Northern Virginia   | \$60,000               |            | \$60,000    |
| Homefree USA  | \$0                    | \$400,000  | \$400,000   |
| Homestretch   | \$425,000              | \$12,500   | \$437,500   |
| Hoop Dreams Scholarship Fund  | \$280,000              | \$5,000    | \$285,000   |
| Hope and a Home, Inc.   | \$400,000              |            | \$400,000   |
| Hopkins House - A Center for Children and Families                      | \$5,000                |            | \$5,000     |
| Horton's Kids Inc   | \$175,000              |            | \$175,000   |
| House of Ruth   | \$400,000              |            | \$400,000   |
| Housing and Community Services of Northern Virginia, Inc.               | \$75,000               |            | \$75,000    |
| Housing Counseling Services   | \$200,000              | \$400,000  | \$600,000   |
| Housing Initiative Partnership  | \$0                    | \$225,000  | \$225,000   |
| Housing Options and Planning Enterprises Inc.                           | \$0                    | \$25,000   | \$25,000    |
| Housing Trust Fund of Northern Virginia, Inc.                           | \$135,000              |            | \$135,000   |
| Howard County General hospital  | \$75,000               |            | \$75,000    |
| Howard University   | \$0                    | \$20,000   | \$20,000    |

| Non-Profit Organizations                              | 2007-2010 Funding      |            |             |
|---|------------------------|------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae | Total       |
| Howard University General Hospital                    | \$100,000              |            | \$100,000   |
| Human Rights Campaign Foundation                      | \$25,000               |            | \$25,000    |
| Human Services Coalition of Prince George's County    | \$5,000                |            | \$5,000     |
| Humanities Council of Washington, DC                  | \$0                    | \$25,000   | \$25,000    |
| Imagination Stage Inc.                                | \$176,490              |            | \$176,490   |
| INMED Partnership for Children                        | \$780,000              |            | \$780,000   |
| Institute for Responsible Citizenship                 | \$85,000               |            | \$85,000    |
| Interfaith Conference of Metropolitan Washington      | \$0                    | \$5,000    | \$5,000     |
| Interfaith Works                                      | \$15,000               |            | \$15,000    |
| Iona Senior ServiCes                                  | \$0                    | \$4,500    | \$4,500     |
| J. C. Nalle Elementary School                         | \$150,000              |            | \$150,000   |
| Jack and Jill of America Foundation Inc               | \$0                    | \$1,000    | \$1,000     |
| JHP, Inc.   | \$50,000               |            | \$50,000    |
| John F Kennedy Center for the Performing Arts         | \$0                    | \$750,000  | \$750,000   |
| Johns Hopkins University                              | \$30,000               |            | \$30,000    |
| Joint Center for Political and Economic Studies       | \$0                    | \$20,000   | \$20,000    |
| Jubilee Housing                                       | \$90,000               | \$401,000  | \$491,000   |
| Jubilee Jumpstart, Inc.                               | \$50,000               |            | \$50,000    |
| Junior Achievement of the National Capital Area       | \$0                    | \$31,500   | \$31,500    |
| Kairos Development Corporation                        | \$0                    | \$200,000  | \$200,000   |
| Kappa Scholarship Endowment Fund inC                  | \$0                    | \$10,000   | \$10,000    |
| Keys for the Homeless Foundation                      | \$0                    | \$5,000    | \$5,000     |
| KidSafe   | \$15,000               |            | \$15,000    |
| KidSave International                                 | \$40,000               |            | \$40,000    |
| KIPP DC   | \$100,000              |            | \$100,000   |
| Korean American Family Counseling Center              | \$60,000               |            | \$60,000    |
| Korean Community Service Center of Greater Washington | \$125,000              |            | \$125,000   |
| LA Clinica del Pueblo                                 | \$37,500               |            | \$37,500    |
| Latin American Youth Center                           | \$802,000              | \$330,000  | \$1,132,000 |
| Latin Economic Development Corporation                | \$25,000               | \$402,000  | \$427,000   |
| Latino Student Fund                                   | \$60,000               | \$75,000   | \$135,000   |
| Leadership Arlington, Inc.                            | \$10,000               |            | \$10,000    |
| Leadership Fairfax Inc.                               | \$0                    | \$10,000   | \$10,000    |
| Leadership Greater Washington                         | \$255,570              | \$101,500  | \$357,070   |
| Leadership Prince George's                            | \$0                    | \$75,000   | \$75,000    |
| Leadership Washington                                 | \$0                    | \$25,000   | \$25,000    |
| Legal Services of Northern Virginia                   | \$37,500               | \$25,000   | \$62,500    |
| Levine School of Music                                | \$0                    | \$35,000   | \$35,000    |
| Little Lights Urban Ministries                        | \$20,000               |            | \$20,000    |
| Local Initiatives Support Corporation                 | \$75,000               | \$350,000  | \$425,000   |
| Loudoun Aftercare Program                             | \$20,000               | \$5,000    | \$25,000    |
| Loudoun Citizens for Social Justice, Inc.             | \$10,000               |            | \$10,000    |
| Lutheran Social Services of the National Capital Area | \$115,000              |            | \$115,000   |
| Lydia's House   | \$0                    | \$175,000  | \$175,000   |
| Main Street Child Development Center                  | \$145,000              |            | \$145,000   |
| Make Piece/Peace, Inc.                                | \$40,000               |            | \$40,000    |
| Make-A-Wish Foundation of the Mid-Atlantic, Inc.      | \$27,500               |            | \$27,500    |

| Non-Profit Organizations  | 2007-2010 Funding      |            |             |
|---|------------------------|------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae | Total       |
| Manassas Performing Arts, Inc.  | \$7,000                |            | \$7,000     |
| Manna Community Development Corporation - One DC                          | \$0                    | \$200,000  | \$200,000   |
| Manna Inc   | \$0                    | \$450,000  | \$450,000   |
| Maret School  | \$0                    | \$10,000   | \$10,000    |
| Marie H Reed Community Learning Center                                    | \$0                    | \$14,500   | \$14,500    |
| Marshall Heights Community Development Organization                       | \$0                    | \$140,000  | \$140,000   |
| Martha's Table, Inc.  | \$217,500              |            | \$217,500   |
| Maru Montero Dance Center   | \$74,500               |            | \$74,500    |
| Mary's Center for Maternal and Child Care Inc                             | \$250,000              | \$5,000    | \$255,000   |
| Maryland CASA Association   | \$145,000              |            | \$145,000   |
| Maryland Vietnamese Mutual Association, Inc.                              | \$30,000               |            | \$30,000    |
| Maryland/District of Columbia Minority Supplier Development Council       | \$0                    | \$5,500    | \$5,500     |
| Marymount University  | \$0                    | \$7,500    | \$7,500     |
| Mentors, Inc.   | \$40,000               | \$2,500    | \$42,500    |
| Metropolitan DC Foster and Adoptive Parent Association                    | \$30,000               |            | \$30,000    |
| Metropolitan Washington Council of Governments                            | \$616,300              | \$250,000  | \$866,300   |
| Mi Casa My House Inc  | \$0                    | \$200,000  | \$200,000   |
| Mission of Love Charities Inc   | \$0                    | \$1,000    | \$1,000     |
| Montgomery County Coalition for the Homeless                              | \$1,735,000            | \$55,000   | \$1,790,000 |
| MPT Foundation, Inc.  | \$50,000               |            | \$50,000    |
| Multi Media Training Institute, Inc.                                      | \$55,000               |            | \$55,000    |
| Multicultural Career Intern Program                                       | \$30,000               | \$10,000   | \$40,000    |
| My Sister's Place, Inc. (MSP)   | \$145,000              |            | \$145,000   |
| Myrtilla Miner Elementary School  | \$0                    | \$5,000    | \$5,000     |
| NAACP Legal Defense and Educational Fund                                  | \$0                    | \$5,000    | \$5,000     |
| NAACP of Washington, DC   | \$0                    | \$5,000    | \$5,000     |
| NAHMA Education Foundation  | \$20,000               |            | \$20,000    |
| National Adoption Center  | \$806,492              |            | \$806,492   |
| National Association of Black Accountants Inc Metropolitan Washington, DC | \$0                    | \$2,000    | \$2,000     |
| National Black Child Development Institute                                | \$5,000                |            | \$5,000     |
| National Black Church Initiative  | \$0                    | \$30,000   | \$30,000    |
| National Building Museum  | \$50,000               | \$110,000  | \$160,000   |
| National Center for Black Philanthropy, Inc.                              | \$4,500                |            | \$4,500     |
| National Center for Children and Families                                 | \$2,347,500            |            | \$2,347,500 |
| National Center for Children and Families - Montgomery County, MD         | \$525,000              |            | \$525,000   |
| National Center for Children and Families -DC                             | \$1,618,000            |            | \$1,618,000 |
| National Center for Housing and Child Welfare                             | \$75,000               |            | \$75,000    |
| National Council of Negro Women Inc                                       | \$25,000               | \$5,000    | \$30,000    |
| National Court Appointed Special Advocates Association                    | \$50,000               |            | \$50,000    |
| National Fair Housing Alliance  | \$0                    | \$10,000   | \$10,000    |
| National Foster Care Coalition  | \$39,000               |            | \$39,000    |
| National Foundation for Teaching Entrepreneurship to Handicapped and Dis  | \$310,000              |            | \$310,000   |
| National Gay and Lesbian Task Force                                       | \$0                    | \$5,000    | \$5,000     |
| National Guard Youth Foundation   | \$150,000              |            | \$150,000   |
| National Housing Conference   | \$10,000               |            | \$10,000    |
| National Housing Trust Enterprise Preservation Corporation                | \$140,000              | \$700,000  | \$840,000   |
| National Kidney Foundation of The National Capital Area                   | \$0                    | \$10,000   | \$10,000    |

| Non-Profit Organizations   | 2007-2010 Funding      |            |             |
|--|------------------------|------------|-------------|
|  | Freddie Mac Foundation | Fannie Mae | Total       |
| National Law Center on Homelessness & Poverty                          | \$180,000              |            | \$180,000   |
| National MS Society  | \$4,500                |            | \$4,500     |
| National Organization of Concerned Black Men                           | \$85,000               | \$20,000   | \$105,000   |
| National Partnership For Women and Families                            | \$0                    | \$12,500   | \$12,500    |
| National Urban League (Greater Washington Urban League)                | \$0                    | \$15,000   | \$15,000    |
| National Visionary Leadership Project                                  | \$30,000               |            | \$30,000    |
| Neediest Kids, Inc.  | \$10,000               |            | \$10,000    |
| Neighborhood Reinvestment Corporation                                  | \$200,000              |            | \$200,000   |
| Network for Teaching Entrepreneurship                                  | \$60,000               |            | \$60,000    |
| New Endeavors by Women   | \$60,000               |            | \$60,000    |
| New Hope Housing, Inc.   | \$155,000              |            | \$155,000   |
| New Leaders For New Schools  | \$100,000              | \$250,000  | \$350,000   |
| NHP Foundation   | \$186,816              |            | \$186,816   |
| NIH Recreation and Welfare Foundation                                  | \$0                    | \$1,000    | \$1,000     |
| Non-profit Finance Fund  | \$0                    | \$375,000  | \$375,000   |
| Non-profit Roundtable of Greater Washington                            | \$355,000              | \$200,000  | \$555,000   |
| Northern Virginia AIDS Ministry  | \$92,500               |            | \$92,500    |
| Northern Virginia Family Service                                       | \$810,000              | \$250,000  | \$1,060,000 |
| Northern Virginia Family Service - Alexandria                          | \$75,000               |            | \$75,000    |
| Northern Virginia Family Service - Arlington                           | \$75,000               |            | \$75,000    |
| Northern Virginia Family Service - Fairfax County                      | \$150,000              |            | \$150,000   |
| Northern Virginia Family Service - Prince William                      | \$350,000              |            | \$350,000   |
| Northern Virginia Urban League   | \$77,500               |            | \$77,500    |
| NOVACO Inc.  | \$170,000              | \$25,000   | \$195,000   |
| Npower Greater DC Region Inc.  | \$20,000               | \$25,000   | \$45,000    |
| Office to Prevent and End Homelessness                                 | \$150,000              |            | \$150,000   |
| One DC   | \$0                    | \$50,000   | \$50,000    |
| One Economy  | \$0                    | \$250,000  | \$250,000   |
| One Ministries Inc   | \$20,000               |            | \$20,000    |
| Opendoor Housing Fund  | \$0                    | \$500,000  | \$500,000   |
| Operation Hope   | \$0                    | \$50,000   | \$50,000    |
| Operation Understanding DC   | \$0                    | \$5,000    | \$5,000     |
| Organizing Neighborhood Equity   | \$0                    | \$50,000   | \$50,000    |
| Orphan Foundation of America   | \$25,000               |            | \$25,000    |
| Parent Educational Advocacy Training Center                            | \$2,500                |            | \$2,500     |
| Parents Families and Friends of Lesbians and Gays of The Metro DC Area | \$0                    | \$10,000   | \$10,000    |
| Pathways to Housing  | \$0                    | \$450,000  | \$450,000   |
| Penny Lane Centers   | \$5,000                |            | \$5,000     |
| Perry School Community Services  | \$45,000               | \$1,000    | \$46,000    |
| Phillips Programs for Children and Families                            | \$50,000               |            | \$50,000    |
| Potomac Ridge Behavioral Health Foundation                             | \$5,000                |            | \$5,000     |
| Prince George's Child Resource Center, Inc.                            | \$165,000              |            | \$165,000   |
| Prince George's Community Foundation                                   | \$170,000              |            | \$170,000   |
| Project Giveback Community Service Organization                        | \$0                    | \$5,000    | \$5,000     |
| Project Northstart   | \$40,000               |            | \$40,000    |
| Providence Hospital  | \$30,000               |            | \$30,000    |
| Ramona's Way   | \$125,000              |            | \$125,000   |

| Non-Profit Organizations  | 2007-2010 Funding      |            |             |
|---|------------------------|------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae | Total       |
| Reach for College! Inc.   | \$45,000               |            | \$45,000    |
| Reaching Inside For Self Esteem Inc                                     | \$0                    | \$1,000    | \$1,000     |
| Ready at Five Partnership   | \$129,000              |            | \$129,000   |
| Rebuilding Together Anne Arundel County                                 | \$0                    | \$2,000    | \$2,000     |
| Rebuilding together of Washington, DC                                   | \$0                    | \$5,025    | \$5,025     |
| Recreation Wish List Committee of Washington DC                         | \$195,000              | \$65,000   | \$260,000   |
| Reginald S. Lourie Center for Infants and Young Children                | \$65,000               |            | \$65,000    |
| Reston Interfaith   | \$680,050              | \$100,000  | \$780,050   |
| Robert and Mary Church Terrell House and Ledroit Park Museum and Cultur | \$0                    | \$100,000  | \$100,000   |
| Sarah's Circle  | \$0                    | \$55,000   | \$55,000    |
| Sasha Bruce Youthwork Inc.  | \$95,000               | \$75,000   | \$170,000   |
| Second Chance Employment Services                                       | \$0                    | \$35,000   | \$35,000    |
| Second Change Wildlife Center Inc                                       | \$0                    | \$1,000    | \$1,000     |
| See Forever Foundation and the Maya Angelou Public Chapter School       | \$320,000              |            | \$320,000   |
| SERVE, Inc.   | \$140,000              |            | \$140,000   |
| Sexual Minority Youth Assistance League                                 | \$35,000               |            | \$35,000    |
| Shelter House, Inc.   | \$350,000              |            | \$350,000   |
| Sidwell Friends School  | \$0                    | \$45,000   | \$45,000    |
| Smithsonian Institution   | \$0                    | \$60,000   | \$60,000    |
| So Others Might Eat (SOME), Inc.  | \$1,390,000            |            | \$1,390,000 |
| Southeastern University   | \$25,000               | \$150,000  | \$175,000   |
| Southern Maryland Tri-County Community Action Committee Inc.            | \$0                    | \$100,000  | \$100,000   |
| Sowing Empowerment and Economic Development                             | \$0                    | \$175,000  | \$175,000   |
| Spanish Catholic Center ArchDiocese of Washington                       | \$0                    | \$3,000    | \$3,000     |
| Spanish Education Development Center                                    | \$0                    | \$50,000   | \$50,000    |
| St. Ann's Infant & Maternity House                                      | \$110,000              |            | \$110,000   |
| St. Coletta of Greater Washington, Inc.                                 | \$30,000               |            | \$30,000    |
| St. Stephens Economic Development Corporation                           | \$25,000               |            | \$25,000    |
| Stop Child Abuse Now (SCAN) of Northern Virginia                        | \$127,000              |            | \$127,000   |
| Street Sense  | \$0                    | \$3,000    | \$3,000     |
| Studio Theatre Inc  | \$0                    | \$7,500    | \$7,500     |
| Super Leaders   | \$10,000               | \$2,000    | \$12,000    |
| Susan G. Komen Breast Cancer Foundation Inc                             | \$2,500                | \$20,000   | \$22,500    |
| Tahirih Justice Center  | \$2,500                |            | \$2,500     |
| Tapfund, Inc.   | \$48,000               |            | \$48,000    |
| Teach For America   | \$0                    | \$275,000  | \$275,000   |
| The Barker Foundation   | \$316,000              |            | \$316,000   |
| The Child and Family Network Centers                                    | \$1,050,000            |            | \$1,050,000 |
| The Community Partnership for the Prevention of Homelessness            | \$75,000               |            | \$75,000    |
| The Family Tree, Inc.   | \$75,000               |            | \$75,000    |
| The Fishing School, Inc.  | \$95,000               |            | \$95,000    |
| The Good Samaritan Foundation   | \$45,000               |            | \$45,000    |
| The Maryland Mentoring Partnership                                      | \$45,000               |            | \$45,000    |
| The National Alliance to End Homelessness                               | \$825,000              |            | \$825,000   |
| The NHP Foundation  | \$750,000              |            | \$750,000   |
| The Reading Connection  | \$280,000              |            | \$280,000   |
| The Ronald McDonald House Charities of Greater Washington               | \$100,000              |            | \$100,000   |



| Non-Profit Organizations                                       | 2007-2010 Funding      |             |             |
|--|------------------------|-------------|-------------|
|  | Freddie Mac Foundation | Fannie Mae  | Total       |
| The SEED Public Charter School of Washington, D.C.             | \$175,000              |             | \$175,000   |
| The Selma M. Levine School of Music                            | \$125,000              |             | \$125,000   |
| The Wellness Community - Greater Washington, DC                | \$5,000                |             | \$5,000     |
| The Youth Booth, Inc.  | \$50,000               |             | \$50,000    |
| Thurgood Marshall Academy Public Charter High School           | \$165,000              |             | \$165,000   |
| Thurgood Marshall Center Trust                                 | \$0                    | \$1,500     | \$1,500     |
| Tiger Woods Foundation   | \$100,000              | \$2,500,000 | \$2,600,000 |
| Training Source  | \$0                    | \$75,000    | \$75,000    |
| Transgender Health Empowerment Inc.                            | \$0                    | \$50,000    | \$50,000    |
| Transitional Housing BARN, Inc.                                | \$155,000              |             | \$155,000   |
| Transitional Housing Corporation                               | \$1,170,000            | \$300,000   | \$1,470,000 |
| Trust for the National Mall                                    | \$0                    | \$5,000     | \$5,000     |
| U.S. Dream Academy   | \$100,000              |             | \$100,000   |
| United Black Fund Inc of Greater Washington DC                 | \$0                    | \$7,500     | \$7,500     |
| United Communities Against Poverty                             | \$140,000              | \$150,000   | \$290,000   |
| United Community Ministries                                    | \$415,000              |             | \$415,000   |
| United Planning Organization                                   | \$0                    | \$700       | \$700       |
| United Way of the National Capital Area                        | \$0                    | \$100,000   | \$100,000   |
| Unity Economic Development Corporatoin                         | \$0                    | \$190,000   | \$190,000   |
| University Legal Services                                      | \$0                    | \$350,000   | \$350,000   |
| University of Maryland College Park Foundation, Inc.           | \$20,000               |             | \$20,000    |
| University of the District of Columbia                         | \$0                    | \$200,000   | \$200,000   |
| Urban Alliance Foundation Inc                                  | \$75,000               | \$25,300    | \$100,300   |
| Urban Institute  | \$0                    | \$800,000   | \$800,000   |
| Urban Nation, Inc.   | \$175,000              |             | \$175,000   |
| Vienna Optimist Club Foundation, Inc                           | \$0                    | \$3,000     | \$3,000     |
| Virginia Coalition to End Homelessness                         | \$110,000              | \$50,000    | \$160,000   |
| Virginia Early Childhood Foundation                            | \$100,000              |             | \$100,000   |
| Virginia Foundation for Community College Education            | \$59,000               |             | \$59,000    |
| Virginia Mentoring Partnership                                 | \$90,000               |             | \$90,000    |
| Virginia Poverty Law Center, Inc.                              | \$25,000               |             | \$25,000    |
| Voice for Adoption   | \$40,000               |             | \$40,000    |
| Voices for America's Children                                  | \$15,000               |             | \$15,000    |
| Voices for Virginia's Children                                 | \$870,750              |             | \$870,750   |
| Voices for Virginia's Children - Northern Virginia             | \$100,000              |             | \$100,000   |
| Volunteer Emergency Families for Children                      | \$90,000               |             | \$90,000    |
| Volunteers for Abused and Neglected Children                   | \$35,000               |             | \$35,000    |
| Ward Seven Education Council Inc                               | \$0                    | \$5,000     | \$5,000     |
| Washington Area Community Investment Fund                      | \$0                    | \$51,000    | \$51,000    |
| Washington Area Women's Foundation                             | \$100,000              | \$650,000   | \$750,000   |
| Washington Ballet  | \$0                    | \$55,000    | \$55,000    |
| Washington Hospital Center Foundation                          | \$0                    | \$5,000     | \$5,000     |
| Washington Interfaith Network                                  | \$0                    | \$400,000   | \$400,000   |
| Washington Jesuit Academy                                      | \$40,000               | \$5,000     | \$45,000    |
| Washington Lawyers' Committee For Civil Rights & Urban Affairs | \$32,500               | \$10,200    | \$42,700    |
| Washington Literacy Council                                    | \$0                    | \$21,000    | \$21,000    |
| Washington Metropolitan Scholars                               | \$150,000              |             | \$150,000   |

| Non-Profit Organizations                                    | 2007-2010 Funding      |            |             |
|---|------------------------|------------|-------------|
|   | Freddie Mac Foundation | Fannie Mae | Total       |
| Washington Mystics Foundaiton                               | \$15,000               |            | \$15,000    |
| Washington Parks and People                                 | \$0                    | \$6,000    | \$6,000     |
| Washington Redskins Charitable Foundation                   | \$210,000              |            | \$210,000   |
| Washington Regional Association of Grantmakers              | \$625,000              | \$764,350  | \$1,389,350 |
| Washington Tennis & Education Foundation                    | \$272,000              | \$3,500    | \$275,500   |
| Wesley Housing Development Corporation of Northern Virginia | \$50,000               | \$175,000  | \$225,000   |
| Whitman Walker Clinic                                       | \$0                    | \$25,000   | \$25,000    |
| Wholistic Family Agape Ministries Institute                 | \$22,500               |            | \$22,500    |
| Wider Opportunities for Women                               | \$160,000              |            | \$160,000   |
| William Wendt Center for Loss and Healing                   | \$75,000               |            | \$75,000    |
| Wolf Trap Foundation For The Performing Arts                | \$37,500               | \$25,000   | \$62,500    |
| Women , Inc., Mitchellville/Bowie Section                   | \$1,000                |            | \$1,000     |
| Women and Girls in Technology Education Foundation          | \$3,000                |            | \$3,000     |
| Women Empowered Against Violence, Inc.                      | \$30,000               |            | \$30,000    |
| Women's Bar Association Foundation                          | \$0                    | \$3,000    | \$3,000     |
| Women's Center  | \$50,000               |            | \$50,000    |
| Women's Funding Network                                     | \$0                    | \$15,000   | \$15,000    |
| Women's Institute for a Secure Retirement                   | \$0                    | \$1,000    | \$1,000     |
| Woodrow Wilson Senior High School Crew                      | \$0                    | \$250      | \$250       |
| Yachad Inc  | \$0                    | \$3,500    | \$3,500     |
| YMCA of Metropolitan Washington                             | \$5,000                |            | \$5,000     |
| Young Playwrights' Theater                                  | \$0                    | \$45,000   | \$45,000    |
| Young Women's Project                                       | \$150,000              |            | \$150,000   |
| Youth Business Initiative, Inc.                             | \$2,000                |            | \$2,000     |
| Youth for Tomorrow - New Life Center, Inc.                  | \$25,000               |            | \$25,000    |
|   |                        |            |             |
|   |                        |            |             |
|   |                        |            |             |
|   |                        |            |             |
| Source: Web Sites of Fannie Mae and Freddie Mac Foundation  |                        |            |             |

## APPENDIX 3

Recipient List of \$100K for Each Year by Donor

| Recipients, 2007-2010, of \$100,000+                         |                        |           |           |           |             |             |             |             |             |             |                |
|--|------------------------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|
| Non-Profit Organizations                                     | Freddie Mac Foundation |           |           |           |             | Fannie Mae  |             |             |             |             | Total from     |
|  | 2007                   | 2008      | 2009      | 2010      | Total       | 2007        | 2008        | 2009        | 2010        | Total       | FrMac and Fmae |
| Adoptions Together, Inc.                                     | \$231,500              | \$186,500 | \$184,140 | \$197,987 | \$800,127   | \$0         | \$0         | \$0         |             | \$0         | \$800,127      |
| Advocates for Children and Youth                             | \$158,670              | \$115,000 | \$50,000  | \$60,000  | \$383,670   | \$0         | \$0         | \$0         |             | \$0         | \$383,670      |
| Alexandria Seaport Foundation                                | \$40,000               | \$40,000  | \$40,000  | \$40,000  | \$160,000   | \$5,000     | \$0         | \$0         |             | \$5,000     | \$165,000      |
| Archdiocese of Washington Chancery                           | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0         | \$180,000   | \$250,000   |             | \$430,000   | \$430,000      |
| Arlington Home Ownership Made Easier                         | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0         | \$50,000    | \$50,000    | \$45,000    | \$145,000   | \$145,000      |
| Asian American LEAD  | \$95,000               | \$47,500  | \$0       | \$0       | \$142,500   | \$0         | \$0         | \$0         |             | \$0         | \$142,500      |
| Beacon House Community Ministry, Inc.                        | \$30,000               | \$30,000  | \$30,000  | \$30,000  | \$120,000   | \$0         | \$0         | \$0         |             | \$0         | \$120,000      |
| Bethany House of Northern Virginia, Inc.                     | \$20,000               | \$0       | \$60,000  | \$45,000  | \$125,000   | \$0         | \$0         | \$0         |             | \$0         | \$125,000      |
| Black Student Fund   | \$35,000               | \$0       | \$45,000  | \$15,000  | \$95,000    | \$50,000    | \$5,000     | \$0         |             | \$55,000    | \$150,000      |
| Boys and Girls Clubs of Greater Washington                   | \$1,360,000            | \$400,000 | \$175,000 | \$175,000 | \$2,110,000 | \$100,000   | \$100,000   | \$50,000    |             | \$250,000   | \$2,360,000    |
| Bright Beginnings, Inc.                                      | \$301,000              | \$0       | \$250,000 | \$275,000 | \$826,000   | \$0         | \$0         | \$0         |             | \$0         | \$826,000      |
| BU-GATA  | \$25,000               | \$40,000  | \$40,000  | \$40,000  | \$145,000   | \$0         | \$0         | \$0         |             | \$0         | \$145,000      |
| Building Bridges Across the River                            | \$0                    | \$0       | \$0       | \$0       | \$0         | \$875,000   | \$100,000   | \$50,000    |             | \$1,025,000 | \$1,025,000    |
| Capital Partners for Education                               | \$30,000               | \$30,000  | \$30,000  | \$35,000  | \$125,000   | \$0         | \$0         | \$0         |             | \$0         | \$125,000      |
| Carnegie Institute of Washington                             | \$0                    | \$0       | \$0       | \$0       | \$0         | \$60,000    | \$60,000    | \$50,000    |             | \$170,000   | \$170,000      |
| Carpenter's Shelter  | \$100,000              | \$105,000 | \$225,000 | \$275,000 | \$705,000   | \$0         | \$0         | \$0         |             | \$0         | \$705,000      |
| Center City Public Chapter Schools, Inc.                     | \$0                    | \$200,000 | \$0       | \$0       | \$200,000   | \$0         | \$0         | \$0         |             | \$0         | \$200,000      |
| Center for Adoption Support and Education, Inc.              | \$212,000              | \$192,000 | \$100,000 | \$150,000 | \$654,000   | \$0         | \$0         | \$0         |             | \$0         | \$654,000      |
| Center For Inspired Teaching                                 | \$0                    | \$0       | \$0       | \$0       | \$0         | \$100,000   | \$0         | \$0         |             | \$100,000   | \$100,000      |
| CentroNia  | \$310,000              | \$300,000 | \$50,000  | \$110,000 | \$770,000   | \$1,000     | \$1,000     | \$0         |             | \$2,000     | \$772,000      |
| Cesar Chavez Public Charter Schools for Public Policy        | \$90,000               | \$15,000  | \$51,000  | \$51,000  | \$207,000   | \$0         | \$0         | \$0         |             | \$0         | \$207,000      |
| CharityWorks   | \$75,000               | \$50,000  | \$0       | \$0       | \$125,000   | \$0         | \$0         | \$0         |             | \$0         | \$125,000      |
| Child Welfare League of America                              | \$95,000               | \$0       | \$15,000  | \$20,000  | \$130,000   | \$0         | \$0         | \$0         |             | \$0         | \$130,000      |
| Children's Defense Fund                                      | \$351,000              | \$350,000 | \$25,000  | \$25,000  | \$751,000   | \$0         | \$0         | \$0         |             | \$0         | \$751,000      |
| Children's Hospital Foundation                               | \$102,500              | \$100,000 | \$50,000  | \$50,000  | \$302,500   | \$5,000     | \$0         | \$0         |             | \$5,000     | \$307,500      |
| Children's Law Center  | \$90,000               | \$115,000 | \$70,000  | \$70,000  | \$345,000   | \$2,500     | \$2,500     | \$0         |             | \$5,000     | \$350,000      |
| City First Enterprises                                       | \$0                    | \$0       | \$0       | \$0       | \$0         | \$100,000   | \$500,000   | \$250,000   | \$300,000   | \$1,150,000 | \$1,150,000    |
| Coalition For Nonprofit Housing and Economic Development     | \$0                    | \$0       | \$30,000  | \$75,000  | \$105,000   | \$185,000   | \$100,000   | \$100,000   | \$75,000    | \$460,000   | \$565,000      |
| College Bound, Inc.  | \$70,000               | \$45,000  | \$0       | \$30,000  | \$145,000   | \$0         | \$0         | \$0         |             | \$0         | \$145,000      |
| College Summit, Inc.   | \$50,000               | \$50,000  | \$40,000  | \$40,000  | \$180,000   | \$0         | \$0         | \$0         |             | \$0         | \$180,000      |
| Common Ground Community Housing Development Fund Corporation | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0         | \$50,000    | \$125,000   |             | \$175,000   | \$175,000      |
| Community Bridges  | \$125,000              | \$12,500  | \$0       | \$0       | \$137,500   | \$0         | \$0         | \$0         |             | \$0         | \$137,500      |
| Community Builders   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$100,000   | \$50,000    | \$50,000    | \$150,000   | \$350,000   | \$350,000      |
| Community Council for the Homeless at Friendship Place       | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0         | \$0         | \$50,000    | \$50,000    | \$100,000   | \$100,000      |
| Community Family Life Services Inc.                          | \$0                    | \$50,000  | \$50,000  | \$50,000  | \$150,000   | \$0         | \$0         | \$500       |             | \$500       | \$150,500      |
| Community Foundation For the National Capital Region         | \$25,000               | \$87,500  | \$0       | \$10,000  | \$122,500   | \$270,000   | \$2,687,652 | \$2,180,634 | \$2,624,171 | \$7,762,457 | \$7,884,957    |
| Community Lodgings, Inc.                                     | \$35,000               | \$40,000  | \$60,000  | \$60,000  | \$195,000   | \$0         | \$0         | \$0         |             | \$0         | \$195,000      |
| Community of Hope  | \$250,000              | \$375,000 | \$375,000 | \$375,000 | \$1,375,000 | \$0         | \$0         | \$75,000    | \$100,000   | \$175,000   | \$1,550,000    |
| Community Preservation and Development Corporation           | \$60,000               | \$0       | \$100,000 | \$100,000 | \$260,000   | \$0         | \$100,000   | \$100,000   | \$200,000   | \$400,000   | \$660,000      |
| Congressional Coalition on Adoption Institute                | \$310,000              | \$100,000 | \$100,000 | \$110,000 | \$620,000   | \$0         | \$0         | \$0         |             | \$0         | \$620,000      |
| Cornerstone Inc.   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0         | \$0         | \$225,000   | \$150,000   | \$375,000   | \$375,000      |
| Corporation for Enterprise Development                       | \$0                    | \$0       | \$0       | \$100,000 | \$100,000   | \$0         | \$0         | \$0         |             | \$0         | \$100,000      |
| Corporation For Supportive Housing                           | \$0                    | \$0       | \$0       | \$0       | \$0         | \$300,000   | \$0         | \$0         |             | \$300,000   | \$300,000      |
| Covenant House Washington DC                                 | \$0                    | \$0       | \$400,000 | \$200,000 | \$600,000   | \$51,000    | \$100,000   | \$200,000   | \$150,000   | \$501,000   | \$1,101,000    |
| Crossway Community   | \$50,000               | \$50,000  | \$50,000  | \$60,000  | \$210,000   | \$0         | \$0         | \$0         |             | \$0         | \$210,000      |
| DC Action for Children                                       | \$150,000              | \$125,000 | \$0       | \$0       | \$275,000   | \$0         | \$0         | \$0         |             | \$0         | \$275,000      |
| DC Children & Youth Investment Trust Corporation             | \$35,000               | \$0       | \$0       | \$0       | \$35,000    | \$407,000   | \$400,000   | \$250,000   |             | \$1,057,000 | \$1,092,000    |
| DC Children's Advocacy Center                                | \$37,500               | \$35,000  | \$30,000  | \$30,000  | \$132,500   | \$0         | \$0         | \$0         |             | \$0         | \$132,500      |
| District Alliance for Safe Housing, Inc.                     | \$20,000               | \$20,000  | \$50,000  | \$50,000  | \$140,000   | \$0         | \$0         | \$0         |             | \$0         | \$140,000      |
| District of Columbia Sports and Entertainment Commission     | \$0                    | \$0       | \$0       | \$0       | \$0         | \$3,907,000 | \$0         | \$0         |             | \$3,907,000 | \$3,907,000    |
| Doorways for Women and Families                              | \$300,000              | \$310,000 | \$300,000 | \$300,000 | \$1,210,000 | \$0         | \$0         | \$0         |             | \$0         | \$1,210,000    |
| East of the River Community Development Corporation          | \$0                    | \$0       | \$0       | \$0       | \$0         | \$150,000   | \$100,000   | \$0         |             | \$250,000   | \$250,000      |
| Easter Seals Greater Washington-Baltimore Region, Inc.       | \$50,000               | \$25,000  | \$20,000  | \$35,000  | \$130,000   | \$0         | \$0         | \$0         |             | \$0         | \$130,000      |
| Enterprise Community Partners Inc                            | \$400,000              | \$280,000 | \$150,000 | \$225,000 | \$1,055,000 | \$100,000   | \$75,000    | \$400,000   |             | \$575,000   | \$1,630,000    |
| Fairfax County Government                                    | \$100,000              | \$0       | \$0       | \$0       | \$100,000   | \$0         | \$0         | \$0         |             | \$0         | \$100,000      |
| Fairfax Futures  | \$200,000              | \$50,000  | \$0       | \$0       | \$250,000   | \$0         | \$0         | \$0         |             | \$0         | \$250,000      |
| Family Services Agency, Inc.                                 | \$100,000              | \$25,000  | \$150,000 | \$0       | \$275,000   | \$0         | \$0         | \$0         |             | \$0         | \$275,000      |
| Fight for Children   | \$0                    | \$100,000 | \$7,500   | \$15,000  | \$122,500   | \$0         | \$50,000    | \$25,000    |             | \$75,000    | \$197,500      |
| Financial Literacy Education Foundation                      | \$0                    | \$0       | \$0       | \$0       | \$0         | \$75,000    | \$50,000    | \$50,000    |             | \$175,000   | \$175,000      |
| Foster and Adoptive Parent Advocacy Center                   | \$105,000              | \$0       | \$180,000 | \$90,500  | \$375,500   | \$0         | \$0         | \$0         |             | \$0         | \$375,500      |

| Recipients, 2007-2010, of \$100,000+                             |                        |           |           |           |             |            |           |           |           |           |                |
|--|------------------------|-----------|-----------|-----------|-------------|------------|-----------|-----------|-----------|-----------|----------------|
| Non-Profit Organizations   | Freddie Mac Foundation |           |           |           |             | Fannie Mae |           |           |           |           | Total from     |
|  | 2007                   | 2008      | 2009      | 2010      | Total       | 2007       | 2008      | 2009      | 2010      | Total     | FrMac and Fmae |
| Four Walls Development Inc                                       | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$25,000  | \$75,000  | \$75,000  | \$175,000 | \$175,000      |
| Girl Scout Council of the National Capital Area                  | \$85,000               | \$0       | \$0       | \$0       | \$85,000    | \$25,000   | \$30,000  | \$25,000  |           | \$80,000  | \$165,000      |
| Girls Incorporated of the Washington DC Metropolitan Area        | \$50,000               | \$25,000  | \$0       | \$0       | \$75,000    | \$25,000   | \$25,000  | \$50,000  |           | \$100,000 | \$175,000      |
| Good Shepherd Housing and Family Services Inc.                   | \$75,000               | \$75,000  | \$100,000 | \$110,000 | \$360,000   | \$0        | \$0       | \$0       | \$50,000  | \$50,000  | \$410,000      |
| Greater DC Cares   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$109,500  | \$185,000 | \$50,000  | \$100,000 | \$444,500 | \$444,500      |
| Greater Washington Urban League                                  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$100,000 | \$100,000 | \$100,000 | \$300,000 | \$300,000      |
| H Street Community Development Corporation                       | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$50,000  | \$50,000  | \$50,000  | \$150,000 | \$150,000      |
| Heads Up: A University Neighborhood Initiative                   | \$40,000               | \$0       | \$30,000  | \$30,000  | \$100,000   | \$0        | \$0       | \$0       |           | \$0       | \$100,000      |
| Healthy Teen Network   | \$100,000              | \$100,000 | \$0       | \$0       | \$200,000   | \$0        | \$0       | \$0       |           | \$0       | \$200,000      |
| Heartly House, inc.  | \$150,000              | \$150,000 | \$100,000 | \$100,000 | \$500,000   | \$0        | \$0       | \$0       |           | \$0       | \$500,000      |
| Higher Achievement Program                                       | \$600,000              | \$250,000 | \$210,000 | \$220,000 | \$1,280,000 | \$0        | \$5,000   | \$0       |           | \$5,000   | \$1,285,000    |
| Homefree USA   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$50,000  | \$150,000 | \$200,000 | \$400,000 | \$400,000      |
| Homestretch  | \$100,000              | \$100,000 | \$115,000 | \$110,000 | \$425,000   | \$0        | \$0       | \$12,500  |           | \$12,500  | \$437,500      |
| Hoop Dreams Scholarship Fund                                     | \$200,000              | \$80,000  | \$0       | \$0       | \$280,000   | \$0        | \$5,000   | \$0       |           | \$5,000   | \$285,000      |
| Hope and a Home, Inc.  | \$100,000              | \$100,000 | \$100,000 | \$100,000 | \$400,000   | \$0        | \$0       | \$0       |           | \$0       | \$400,000      |
| Horton's Kids Inc  | \$45,000               | \$50,000  | \$40,000  | \$40,000  | \$175,000   | \$0        | \$0       | \$0       |           | \$0       | \$175,000      |
| House of Ruth  | \$100,000              | \$100,000 | \$100,000 | \$100,000 | \$400,000   | \$0        | \$0       | \$0       |           | \$0       | \$400,000      |
| Housing Counseling Services                                      | \$0                    | \$0       | \$100,000 | \$100,000 | \$200,000   | \$50,000   | \$100,000 | \$125,000 | \$125,000 | \$400,000 | \$600,000      |
| Housing Initiative Partnership                                   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$25,000  | \$75,000  | \$125,000 | \$225,000 | \$225,000      |
| Housing Trust Fund of Northern Virginia, Inc.                    | \$0                    | \$25,000  | \$50,000  | \$60,000  | \$135,000   | \$0        | \$0       | \$0       |           | \$0       | \$135,000      |
| Howard University General Hospital                               | \$100,000              | \$0       | \$0       | \$0       | \$100,000   | \$0        | \$0       | \$0       |           | \$0       | \$100,000      |
| Imagination Stage Inc.   | \$71,490               | \$35,000  | \$35,000  | \$35,000  | \$176,490   | \$0        | \$0       | \$0       |           | \$0       | \$176,490      |
| INMED Partnership for Children                                   | \$150,000              | \$175,000 | \$250,000 | \$205,000 | \$780,000   | \$0        | \$0       | \$0       |           | \$0       | \$780,000      |
| J. C. Nalle Elementary School                                    | \$25,000               | \$75,000  | \$25,000  | \$25,000  | \$150,000   | \$0        | \$0       | \$0       |           | \$0       | \$150,000      |
| John F Kennedy Center for the Performing Arts                    | \$0                    | \$0       | \$0       | \$0       | \$0         | \$750,000  | \$0       | \$0       |           | \$750,000 | \$750,000      |
| Jubilee Housing  | \$0                    | \$0       | \$50,000  | \$40,000  | \$90,000    | \$0        | \$101,000 | \$150,000 | \$150,000 | \$401,000 | \$491,000      |
| Kairos Development Corporation                                   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$50,000  | \$0       | \$150,000 | \$200,000 | \$200,000      |
| KIPP DC  | \$0                    | \$0       | \$0       | \$100,000 | \$100,000   | \$0        | \$0       | \$0       |           | \$0       | \$100,000      |
| Korean Community Service Center of Greater Washington            | \$70,000               | \$45,000  | \$5,000   | \$5,000   | \$125,000   | \$0        | \$0       | \$0       |           | \$0       | \$125,000      |
| Latin American Youth Center                                      | \$306,000              | \$266,000 | \$130,000 | \$100,000 | \$802,000   | \$30,000   | \$50,000  | \$100,000 | \$150,000 | \$330,000 | \$1,132,000    |
| Latin Economic Development Corporation                           | \$0                    | \$25,000  | \$0       | \$0       | \$25,000    | \$0        | \$77,000  | \$225,000 | \$100,000 | \$402,000 | \$427,000      |
| Latino Student Fund  | \$15,000               | \$15,000  | \$15,000  | \$15,000  | \$60,000    | \$25,000   | \$25,000  | \$25,000  |           | \$75,000  | \$135,000      |
| Leadership Washington or Leadership Greater Washington           | \$145,570              | \$30,000  | \$0       | \$80,000  | \$255,570   | \$50,000   | \$25,000  | \$25,000  | \$26,500  | \$126,500 | \$382,070      |
| Local Initiatives Support Corporation                            | \$75,000               | \$0       | \$0       | \$0       | \$75,000    | \$200,000  | \$150,000 | \$0       |           | \$350,000 | \$425,000      |
| Lutheran Social Services of the National Capital Area            | \$25,000               | \$30,000  | \$30,000  | \$30,000  | \$115,000   | \$0        | \$0       | \$0       |           | \$0       | \$115,000      |
| Lydia's House  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$50,000  | \$50,000  | \$75,000  | \$175,000 | \$175,000      |
| Main Street Child Development Center                             | \$40,000               | \$35,000  | \$35,000  | \$35,000  | \$145,000   | \$0        | \$0       | \$0       |           | \$0       | \$145,000      |
| Manna, Inc   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$50,000   | \$100,000 | \$0       | \$300,000 | \$450,000 | \$450,000      |
| Marshall Heights Community Development Organization              | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$50,000  | \$90,000  |           | \$140,000 | \$140,000      |
| Martha's Table, Inc.   | \$50,000               | \$125,000 | \$22,500  | \$20,000  | \$217,500   | \$0        | \$0       | \$0       |           | \$0       | \$217,500      |
| Mary's Center for Maternal and Child Care Inc                    | \$115,000              | \$100,000 | \$30,000  | \$5,000   | \$250,000   | \$0        | \$5,000   | \$0       |           | \$5,000   | \$255,000      |
| Metropolitan Washington Council of Governments                   | \$256,000              | \$157,500 | \$75,000  | \$127,800 | \$616,300   | \$0        | \$50,000  | \$100,000 | \$100,000 | \$250,000 | \$866,300      |
| Mi Casa My House Inc   | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$50,000  | \$50,000  | \$100,000 | \$200,000 | \$200,000      |
| Montgomery County Coalition for the Homeless                     | \$350,000              | \$455,000 | \$455,000 | \$475,000 | \$1,735,000 | \$0        | \$2,500   | \$2,500   | \$50,000  | \$55,000  | \$1,790,000    |
| My Sister's Place, Inc. (MSP)                                    | \$95,000               | \$50,000  | \$0       | \$0       | \$145,000   | \$0        | \$0       | \$0       |           | \$0       | \$145,000      |
| National Adoption Center   | \$199,465              | \$232,245 | \$186,377 | \$188,405 | \$806,492   | \$0        | \$0       | \$0       |           | \$0       | \$806,492      |
| National Building Museum   | \$25,000               | \$25,000  | \$0       | \$0       | \$50,000    | \$60,000   | \$50,000  | \$0       |           | \$110,000 | \$160,000      |
| National Foundation for Teaching Entrepreneurship to Handicapped | \$200,000              | \$110,000 | \$0       | \$0       | \$310,000   | \$0        | \$0       | \$0       |           | \$0       | \$310,000      |
| National Guard Youth Foundation                                  | \$50,000               | \$100,000 | \$0       | \$0       | \$150,000   | \$0        | \$0       | \$0       |           | \$0       | \$150,000      |
| National Housing Trust Enterprise Preservation Corporation       | \$50,000               | \$0       | \$40,000  | \$50,000  | \$140,000   | \$150,000  | \$150,000 | \$150,000 | \$250,000 | \$700,000 | \$840,000      |
| National Law Center on Homelessness & Poverty                    | \$50,000               | \$50,000  | \$55,000  | \$25,000  | \$180,000   | \$0        | \$0       | \$0       |           | \$0       | \$180,000      |
| National Organization of Concerned Black Men                     | \$25,000               | \$20,000  | \$20,000  | \$20,000  | \$85,000    | \$20,000   | \$0       | \$0       |           | \$20,000  | \$105,000      |
| Neighborhood Reinvestment Corporation                            | \$100,000              | \$100,000 | \$0       | \$0       | \$200,000   | \$0        | \$0       | \$0       |           | \$0       | \$200,000      |
| New Hope Housing, Inc.   | \$45,000               | \$30,000  | \$30,000  | \$50,000  | \$155,000   | \$0        | \$0       | \$0       |           | \$0       | \$155,000      |
| New Leaders For New Schools                                      | \$0                    | \$100,000 | \$0       | \$0       | \$100,000   | \$100,000  | \$75,000  | \$75,000  |           | \$250,000 | \$350,000      |
| NHP Foundation   | \$186,816              | \$0       | \$0       | \$0       | \$186,816   | \$0        | \$0       | \$0       |           | \$0       | \$186,816      |
| Non-profit Finance Fund  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$100,000 | \$125,000 | \$150,000 | \$375,000 | \$375,000      |
| Non-profit Roundtable of Greater Washington                      | \$160,000              | \$100,000 | \$25,000  | \$70,000  | \$355,000   | \$50,000   | \$50,000  | \$50,000  | \$50,000  | \$200,000 | \$555,000      |
| NOVACO Inc.  | \$20,000               | \$40,000  | \$50,000  | \$60,000  | \$170,000   | \$0        | \$0       | \$0       | \$25,000  | \$25,000  | \$195,000      |
| Office to Prevent and End Homelessness                           | \$0                    | \$0       | \$0       | \$150,000 | \$150,000   | \$0        | \$0       | \$0       |           | \$0       | \$150,000      |

| Recipients, 2007-2010, of \$100,000+                             |                        |           |           |           |             |            |             |           |           |             |                |
|--|------------------------|-----------|-----------|-----------|-------------|------------|-------------|-----------|-----------|-------------|----------------|
| Non-Profit Organizations   | Freddie Mac Foundation |           |           |           |             | Fannie Mae |             |           |           |             | Total from     |
|  | 2007                   | 2008      | 2009      | 2010      | Total       | 2007       | 2008        | 2009      | 2010      | Total       | FrMac and Fmae |
| One Economy  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$150,000   | \$100,000 |           | \$250,000   | \$250,000      |
| Opendoor Housing Fund  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$150,000   | \$150,000 | \$200,000 | \$500,000   | \$500,000      |
| Pathways to Housing  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$50,000   | \$100,000   | \$150,000 | \$150,000 | \$450,000   | \$450,000      |
| Prince George's Child Resource Center, Inc.                      | \$15,000               | \$100,000 | \$50,000  | \$0       | \$165,000   | \$0        | \$0         | \$0       |           | \$0         | \$165,000      |
| Prince George's Community Foundation                             | \$0                    | \$135,000 | \$35,000  | \$0       | \$170,000   | \$0        | \$0         | \$0       |           | \$0         | \$170,000      |
| Ramona's Way   | \$50,000               | \$25,000  | \$50,000  | \$0       | \$125,000   | \$0        | \$0         | \$0       |           | \$0         | \$125,000      |
| Ready at Five Partnership  | \$50,000               | \$79,000  | \$0       | \$0       | \$129,000   | \$0        | \$0         | \$0       |           | \$0         | \$129,000      |
| Recreation Wish List Committee of Washington DC                  | \$125,000              | \$30,000  | \$20,000  | \$20,000  | \$195,000   | \$25,000   | \$20,000    | \$20,000  |           | \$65,000    | \$260,000      |
| Reston Interfaith  | \$177,421              | \$261,459 | \$45,000  | \$196,170 | \$680,050   | \$0        | \$0         | \$50,000  | \$50,000  | \$100,000   | \$780,050      |
| Robert and Mary Church Terrell House and Ledroit Park Museum and | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$100,000   | \$0       |           | \$100,000   | \$100,000      |
| Sasha Bruce Youthwork Inc.                                       | \$0                    | \$35,000  | \$30,000  | \$30,000  | \$95,000    | \$0        | \$0         | \$75,000  |           | \$75,000    | \$170,000      |
| See Forever Foundation and the Maya Angelou Public Chapter Scho  | \$160,000              | \$60,000  | \$50,000  | \$50,000  | \$320,000   | \$0        | \$0         | \$0       |           | \$0         | \$320,000      |
| SERVE, Inc.  | \$90,000               | \$50,000  | \$0       | \$0       | \$140,000   | \$0        | \$0         | \$0       |           | \$0         | \$140,000      |
| Shelter House, Inc.  | \$120,000              | \$100,000 | \$20,000  | \$110,000 | \$350,000   | \$0        | \$0         | \$0       |           | \$0         | \$350,000      |
| So Others Might Eat (SOME), Inc.                                 | \$265,000              | \$400,000 | \$400,000 | \$325,000 | \$1,390,000 | \$0        | \$0         | \$0       |           | \$0         | \$1,390,000    |
| Southeastern University  | \$25,000               | \$0       | \$0       | \$0       | \$25,000    | \$150,000  | \$0         | \$0       |           | \$150,000   | \$175,000      |
| Southern Maryland Tri-County Community Action Committee Inc.     | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$0         | \$50,000  | \$50,000  | \$100,000   | \$100,000      |
| Sowing Empowerment and Economic Development                      | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$0         | \$75,000  | \$100,000 | \$175,000   | \$175,000      |
| St. Ann's Infant & Maternity House                               | \$40,000               | \$35,000  | \$35,000  | \$0       | \$110,000   | \$0        | \$0         | \$0       |           | \$0         | \$110,000      |
| Stop Child Abuse Now (SCAN) of Northern Virginia                 | \$62,000               | \$25,000  | \$20,000  | \$20,000  | \$127,000   | \$0        | \$0         | \$0       |           | \$0         | \$127,000      |
| Teach For America  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$100,000  | \$100,000   | \$75,000  |           | \$275,000   | \$275,000      |
| The Barker Foundation  | \$121,000              | \$70,000  | \$60,000  | \$65,000  | \$316,000   | \$0        | \$0         | \$0       |           | \$0         | \$316,000      |
| The Child and Family Network Centers                             | \$275,000              | \$25,000  | \$550,000 | \$200,000 | \$1,050,000 | \$0        | \$0         | \$0       |           | \$0         | \$1,050,000    |
| The National Alliance to End Homelessness                        | \$25,000               | \$274,400 | \$289,470 | \$236,130 | \$825,000   | \$0        | \$0         | \$0       |           | \$0         | \$825,000      |
| The NHP Foundation   | \$0                    | \$0       | \$225,000 | \$525,000 | \$750,000   | \$0        | \$0         | \$0       |           | \$0         | \$750,000      |
| The Reading Connection   | \$80,000               | \$100,000 | \$50,000  | \$50,000  | \$280,000   | \$0        | \$0         | \$0       |           | \$0         | \$280,000      |
| The Ronald McDonald House Charities of Greater Washington        | \$100,000              | \$0       | \$0       | \$0       | \$100,000   | \$0        | \$0         | \$0       |           | \$0         | \$100,000      |
| The SEED Public Charter School of Washington, D.C.               | \$50,000               | \$50,000  | \$40,000  | \$35,000  | \$175,000   | \$0        | \$0         | \$0       |           | \$0         | \$175,000      |
| The Selma M. Levine School of Music                              | \$125,000              | \$0       | \$0       | \$0       | \$125,000   | \$0        | \$0         | \$0       |           | \$0         | \$125,000      |
| Thurgood Marshall Academy Public Charter High School             | \$40,000               | \$50,000  | \$40,000  | \$35,000  | \$165,000   | \$0        | \$0         | \$0       |           | \$0         | \$165,000      |
| Tiger Woods Foundation   | \$0                    | \$100,000 | \$0       | \$0       | \$100,000   | \$0        | \$2,500,000 | \$0       |           | \$2,500,000 | \$2,600,000    |
| Transitional Housing BARN, Inc.                                  | \$0                    | \$50,000  | \$50,000  | \$55,000  | \$155,000   | \$0        | \$0         | \$0       |           | \$0         | \$155,000      |
| Transitional Housing Corporation                                 | \$70,000               | \$375,000 | \$350,000 | \$375,000 | \$1,170,000 | \$0        | \$50,000    | \$125,000 | \$125,000 | \$300,000   | \$1,470,000    |
| U.S. Dream Academy   | \$100,000              | \$0       | \$0       | \$0       | \$100,000   | \$0        | \$0         | \$0       |           | \$0         | \$100,000      |
| United Communities Against Poverty                               | \$15,000               | \$25,000  | \$50,000  | \$50,000  | \$140,000   | \$0        | \$0         | \$75,000  | \$75,000  | \$150,000   | \$290,000      |
| United Community Ministries                                      | \$50,000               | \$70,000  | \$145,000 | \$150,000 | \$415,000   | \$0        | \$0         | \$0       |           | \$0         | \$415,000      |
| United Way of the National Capital Area                          | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$100,000   | \$0       |           | \$100,000   | \$100,000      |
| Unity Economic Development Corporation                           | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$0         | \$90,000  | \$100,000 | \$190,000   | \$190,000      |
| University Legal Services  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$75,000    | \$100,000 | \$175,000 | \$350,000   | \$350,000      |
| University of the District of Columbia                           | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$0         | \$200,000 |           | \$200,000   | \$200,000      |
| Urban Alliance Foundation Inc                                    | \$25,000               | \$0       | \$20,000  | \$30,000  | \$75,000    | \$25,300   | \$0         | \$0       |           | \$25,300    | \$100,300      |
| Urban Institute  | \$0                    | \$0       | \$0       | \$0       | \$0         | \$0        | \$300,000   | \$300,000 | \$200,000 | \$800,000   | \$800,000      |
| Urban Nation, Inc.   | \$100,000              | \$75,000  | \$0       | \$0       | \$175,000   | \$0        | \$0         | \$0       |           | \$0         | \$175,000      |
| Virginia Coalition to End Homelessness                           | \$0                    | \$50,000  | \$30,000  | \$30,000  | \$110,000   | \$0        | \$0         | \$25,000  | \$25,000  | \$50,000    | \$160,000      |
| Virginia Early Childhood Foundation                              | \$100,000              | \$0       | \$0       | \$0       | \$100,000   | \$0        | \$0         | \$0       |           | \$0         | \$100,000      |
| Voices for Virginia's Children                                   | \$368,750              | \$236,000 | \$133,000 | \$133,000 | \$870,750   | \$0        | \$0         | \$0       |           | \$0         | \$870,750      |
| Voices for Virginia's Children - Northern Virginia               | \$0                    | \$100,000 | \$0       | \$0       | \$100,000   | \$0        | \$0         | \$0       |           | \$0         | \$100,000      |
| Washington Area Women's Foundation                               | \$87,500               | \$12,500  | \$0       | \$0       | \$100,000   | \$75,000   | \$225,000   | \$200,000 | \$150,000 | \$650,000   | \$750,000      |
| Washington Interfaith Network                                    | \$0                    | \$0       | \$0       | \$0       | \$0         | \$50,000   | \$100,000   | \$100,000 | \$150,000 | \$400,000   | \$400,000      |
| Washington Metropolitan Scholars                                 | \$150,000              | \$0       | \$0       | \$0       | \$150,000   | \$0        | \$0         | \$0       |           | \$0         | \$150,000      |
| Washington Redskins Charitable Foundation                        | \$100,000              | \$110,000 | \$0       | \$0       | \$210,000   | \$0        | \$0         | \$0       |           | \$0         | \$210,000      |
| Washington Regional Association of Grantmakers                   | \$280,000              | \$180,000 | \$100,000 | \$65,000  | \$625,000   | \$189,350  | \$200,000   | \$200,000 | \$175,000 | \$764,350   | \$1,389,350    |
| Washington Tennis & Education Foundation                         | \$75,000               | \$60,000  | \$50,000  | \$87,000  | \$272,000   | \$0        | \$3,000     | \$500     |           | \$3,500     | \$275,500      |
| Wesley Housing Development Corporation of Northern Virginia      | \$0                    | \$0       | \$0       | \$50,000  | \$50,000    | \$0        | \$0         | \$75,000  | \$100,000 | \$175,000   | \$225,000      |
| Wider Opportunities for Women                                    | \$100,000              | \$35,000  | \$25,000  | \$0       | \$160,000   | \$0        | \$0         | \$0       |           | \$0         | \$160,000      |
| Young Women's Project  | \$50,000               | \$0       | \$70,000  | \$30,000  | \$150,000   | \$0        | \$0         | \$0       |           | \$0         | \$150,000      |

Sources: Fannie Mae and Freddie Mac Foundation